# Kawartha Lakes Economic Recovery Task Force Agenda

ERTF2020-03
Tuesday, July 7, 2020
Commencing at 10:00 a.m. - Electronic Participation
Economic Development Boardroom

Economic Development

180 Kent Street West, Lindsay, Ontario

#### Members:

Mayor Andy Letham
Deputy Mayor Patrick O'Reilly
Councillor Kathleen Seymour-Fagan
Councillor Andrew Veale
Bjorn Alfredsson
Tom Phillips
Jill Quast
Mark Wilson
Director Chris Marshall
Director Juan Rojas

Note: This is an electronic participation meeting and public access to the Economic Development Boardroom will not be available. Please visit to the City of Kawartha Lakes Youtube Channel at https://youtube.com/c/CityofKawarthaLakes to view the proceedings.

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1.	Call to Order	
2.	Adoption of Agenda	
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4.	Adoption of Minutes	
4.1	ERTF2020-03.4.1 Draft Minutes June 16 Economic Recovery Task Force Meeting	3 - 7
5.	Business Arising from Minutes	
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6.	Focus Area: 1 Infrastructure Stimulus	
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9.	Engagement Strategy	
10.	Round Table Discussion	
11.	Correspondence	
12.	Adjournment	

# The Corporation of the City of Kawartha Lakes Minutes

# **Economic Recovery Task Force**

ERTF2020-02
Tuesday, June 16, 2020
10:00 A.M.
Lindsay Service Centre - 2nd Floor
180 Kent Street West
Lindsay, ON K9V 2Y6

# Members:

Mayor Andy Letham
Deputy Mayor Patrick O'Reilly
Councillor Kathleen Seymour-Fagan
Councillor Andrew Veale
Bjorn Alfredsson
Jill Quast
Mark Wilson
Director Chris Marshall
Director Juan Rojas

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# 1. Call to Order

Mayor Letham called the meeting to order at 10:01 a.m.. Deputy Mayor O'Reilly; Councillors Veale and Seymour-Fagan, appointed members Bjorn Alfredsson; Jill Quast and Mark Wilson were present.

Staff Present: Directors Marshall and Rojas; R. Mustard, Manager of Economic Development, C. Sisson, Supervisor of Development Engineering, L., Administrative Assistant and W., Executive Assistant.

Late Arrivals: Tom Phillips.

# 2. Adoption of Agenda

Addition to the Agenda:

Item 13.2 Memorandum - Fenelon Falls Chamber of Commerce - Assisting local businesses - Economic Recovery

**Moved By** Deputy Mayor O'Reilly **Seconded By** M. Wilson

**That** the June 16, 2020 Economic Recovery Task Force Agenda be adopted, as amended.

Carried

# 3. Disclosure of Pecuniary Interest

There were no declarations of pecuniary interest disclosed.

# 4. Adoption of Minutes

**That** the June 2, 2020 draft Economic Recovery Task Force Minutes be adopted.

**Moved By** Councillor Veale **Seconded By** J. Quast

Carried

4.1 June 2, 2020 Draft Economic Recovery Task Force Minutes ERTF2020-02.4.1

**That** the June 2, 2020 Draft Economic Recovery Task Force Minutes be adopted.

# 5. Business Arising from Minutes

5.1 Breakdown of Development Process ERTF2020-02.5.2

Mayor Letham advised the members the following Memorandum items will be brought forward to the June 23rd, 2020 Council meeting:

Waiving the fees for the patio permits, Farmer's Market events and the park rentals.

Director Marshall will provide an overview of the breakdown of the Development processes under item 8.1 of the Agenda.

5.2 Round Table Discussion - Kick Start Shop Local Campaign (Signage) ERTF2020-02.5.3

Staff advised the Kick Start Shop Local Campaign is currently in the development stage. This item will be discussed under item 9 of the Agenda.

5.3 List of projects currently under appeal ERTF2020-02.5.4

# 6. New Business

6.1 Memorandum - new appointee ERTF2020-02.6.1

Mayor Letham advised the members that Tom Phillips is interested in being a fourth appointed member of the Economic Recovery Task Force.

**Moved By** Deputy Mayor O'Reilly **Seconded By** Councillor Seymour-Fagan

**That** Tom Phillips be appointed to the Economic Recovery Task Force.

Carried

# 7. Focus Area: 1 Infrastructure Stimulus

Mayor Letham advised the members this item will be discussed at a future meeting.

# 8. Focus Area 2: Development Approvals

8.1 Focus Area 2: Planning and Development Stimulus ERTF2020-02.8.1

Mayor Letham asked staff to provide a list of outstanding Planning applications to the next meeting to determine possible ways to streamline the processes for approvals in a timely manner.

Director Marshall provided an overview of the Development approvals presentation to the Task Force.

The members asked several questions regarding the Development approvals.

Mayor Letham advised the members that Tom Phillips has joined the meeting at 10:40 a.m. and introduced all of the Economic Recovery Task Force members and welcomed Tom to the Ecomonic Recovery Task Force.

Christina Sisson provided comments on the Development approvals and suggested the Pre Consultation meetings be broken down into two separate categories. The first meeting would focus on Consents and Zoning issues and the second meeting would focus on more complex projects.

The members asked several questions regarding the Site Plan process.

There was further discussion regarding the Planning applications backlog due to the pandemic situation. Mayor Letham requested that staff bring forward a list of applications including Site Plans that are waiting to be processed to the next meeting.

The members had further questions regarding the Rural Zoning By-law project and if it was near completion. Mayor Letham asked staff to bring forward suggestions to alleviate the back log of Planning applications to the next meeting.

# 9. Focus Area 3: Business Recovery

Rebecca provided a high level overview of the updated Business Recovery that included the shop Local and Tourism Campaign. The members had some questions regarding the Business Recovery Campaign.

# 10. Engagement Strategy

# 10.1 Draft Engagement Strategy ERTF2020-02.10.1

Rebecca Mustard provided an overview of the Draft Engagement Strategy that fulfills the Task Force Terms of Reference engagement and working group responsibilities.

Task Force members agreed with the general direction of the Strategy. The Members discussed the options for Working Groups and requested meetings begin quickly and often with the frequency of meetings becoming less as

business move towards resiliency in the long term. The Task Force agreed that the framework for the Working Groups will be important and will provide names of potential participants although the invitation for participating will remain open. The Jump In platform is also open for participation.

Rebecca commented that as much information as possible from the first round of the Working Groups will be brought forward to the Task Force at the next meeting.

## 11. Timelines

## 12. Round Table Discussion

# 13. Correspondence

13.1 News Release - Eastern Ontario Leadership Council - impact of COVID-19 ERTF2020-02.13.1

Tom Phillips advised there will be an announcement forthcoming regarding access to funding for the Broadband expansion.

13.2 Memorandum - Fenelon Falls Chamber of Commerce - Assisting Local Business Economic Recovery ERTF2020-02.13.2

Mayor Letham suggested Staff reach out to this group and incorporate comments in the working group feedback with a focus on the City wide perspective.

# 14. Next Meeting Date

Mayor Letham advised the next meeting date for the Task Force will be July 7, 2020 at 10 a.m..

# 15. Adjournment

**That** the June 16, 2020 Economic Recovery Task Force meeting be adjourned at 11:45 a.m..

Moved By M. Wilson Seconded By Director Marshall

Carried

# Summary of the Recent Development Applications In the City of Kawartha Lakes

Below is a summary of the development applications currently being processed in the Planning Department. On top of the applications listed below are another 25 Minor variances and consents that the Planning Department is also processing for the upcoming Committee of Adjustment meetings in July and August

# Residential:

# Official Plan and Zoning Amendment Applications Approved at May 26, 2020 Council Meeting

- 1. Two midrise buildings with 60 apartments and 26 townhouses on the river in Fenelon Falls (86 residential units)
- Townhouse development at the North end of Lindsay Street in Lindsay (152 units)

# Official Plan and Zoning Amendment Application on June 23, 2020 Council Agenda

1. Combination gas station, convenience store and two restaurants in Coboconk

# OP and Zoning Amendment Applications Tentatively Scheduled for the July 28, 2020 Council Meeting

1. Midrise in Lindsay behind Loblaws (220 units)

# Official Plan and Zoning Amendment Applications in Process

## Residential:

# **July Planning Advisory Committee**

- 1. Single family lot in Laxton (1 lot)
- 2. Construct a garage 99 Agnes Street Woodville

# **August Planning Advisory Committee Meeting**

- 1. Port 32 Bobcaygeon (revised application) (48 townhouses)
- 2. Single family lot Highway 35 Fenelon Township (1 lot)
- 3. Royal Cedar Road in Summerville (Lot line adjustment)
- 4. Creating a single family lot at 1220 Highway 7 in Maripossa (1 lot)

# **September Planning Advisory Committee Meeting**

- 1. Single family lots in Oakwood (4 lots)
- 2. Accessory dwelling 112 Kirkfield Road (1 unit)
- 3. Single family lot in Westview Emily Township (1 lot)
- 4. Recognizing an existing use 128 Curls Road, Laxton (1 lot)
- 5. Severing a single family lot from a office building 37 Lindsay Street South Lindsay (1 lot)
- 6. Severing a dwelling surplus to the farming operation 438 St Mary's Manvers
- 7. Ibrans OP, Zoning amendment and phase 1 Subdivision Plan (approximately 250 residential units of the total of 1800 residential units proposed. Application recently received but not reviewed for completeness

# **Site Plan Applications**

- 1. Midrise building 106 Murray Street in Fenelon Falls (30 affordable residential units)
- 2. Midrise building on Chadwin Drive, Lindsay on the Old Fair Ground (114 residential units)
- 3. Cluster villa North east quadrant of Lindsay (56 residential units)
- 4. Mid rise building on Adelaide Street North, Lindsay (180 residential units)
- 5. Seasonal residential development Centennial Park Road in Eldon Township (41 Condominium units)
- 6. Midrise in Lindsay behind Loblaws (220 units)

7.

# **Subdivision Applications**

- 1. Woodland Hills Ski Hill Road and Horizon Court in Manvers Township (3 lots)
- 2. Draft Plan Extension 405 St David Street Lindsay (9 lots)

# Total Residential Units: 2,738 units of housing

- this number does not include the 563 units of housing approved for the corner of Colborne and Highway 35 that were approved in December 2019

# Commercial:

# OP and Zoning Amendment Applications Scheduled for the June 23 and July 28, 2020 Council Meetings

- 1. Gas station, convenience store and two restaurants in Coboconk (832 sq m)
- 2. LARP commercial role play Cedar Tree Road in Verulam Township

# Official Plan and Zoning Amendments

# **July Planning Advisory Committee Meeting**

1. Relocation of Bob Mark New Holland on Little Britain Road in Ops Township Scheduled for July PAC (4,200 sq m)

# **August Planning Advisory Committee Meeting**

1. Fenelon Falls Home Hardware expansion 573 Kawartha Lakes Road 121 in Fenelon Falls Scheduled for the August PAC (3,067 sq m)

# **September Planning Advisory Committee Meeting**

- Temporary use bylaw for 5 commercial cabins 136 Talbot River Road in Eldon Township Scheduled for September PAC
- 2. Permit liquidation sales in the City Scheduled for the September PAC

## Site Plan

- 1. Commercial storage units Colborne Street East in Lindsay (1,171 sq.m).
- 2. Development on Colborne Street and Highway 35 in Lindsay for a total of (16,858 sq.m)
- 3. Lindsay Exhibition expansion to provide for permanent on-site accommodation for RV and camping
- 4. On Farm Diversified use (Wedding Venue and B&B) Manvers Township under appeal with LPAT ( ??sq m)
- 5. Storage Units on 396 Kawartha Lakes Road 36 Ops Township (507 sq m)

# **Minor Variance**

1. Canadian Tire expansion in Fenelon Falls for (3,647 sq.m)

# **Total Commercial: 30,282 sq m (325,963 sq ft)**

# Industrial/Institutional

# **Zoning/OP Amendments**

# **August Planning Advisory Committee Meeting**

1. Proposed quarry 1095 White Rock Road Township of Meripossa

# **September Planning Advisory Committee Meeting**

1. On Farm diversified use (truss manufacturer) 914 Centre Line Road Emily Township (600 sq m)

#### Site Plan

- 1. Three new industrial office buildings 203 St David Street, Lindsay (3,468 sq.m)
- 2. Health Facility Angeline Street North in Lindsay on former OPP site (1,485 sq m)
- 3. Mariposa Fire Hall 552 Eldon Road in Mariposa Township (832 sq m)

Total industrial/institutional: 6,385 sq m (68,730 sq ft)

# Here is a list of larger scale applications anticipated

- 1. New Commercial Pads for Giant Tiger Plaza: This is infill development for the commercial lot.
- 2. Tao, 64-66 William Street North, Lindsay: PreCon was held July, 2018 and the proposal was originally for an Independent Seniors' Apartment Building above a permitted commercial use, comprising of 5 commercial units on the first floor and 150 independent living units on the second to sixth floors. Proposal has been revised to 10 storey, 196 residential units. We have had follow-up meetings with owner/consultant and the background reports/studies are currently being undertaken.
- **3. Proposed Hotel:** Angeline Street South, Lindsay. Zoning has been approved and awaiting site plan (76 hotel rooms)

# The Corporation of the City of Kawartha Lakes Economic Recovery Task Force Report

# Report Number ERTF 2020-001

Meeting Date: July 7, 2020

Title: Recommendations from Working Groups Session 1

**Description:** An overview of the first round of Working Group meetings and

recommendations to the Economic Recovery Task Force from

those Working Group meetings

Ward Number: All

Author and Title: Rebecca Mustard, Manager of Economic Development

# Recommendation(s):

That Report ERTF2020-001, Recommendations from Working Group Session 1, be received; and

**That** the Economic Recovery Task Force provide direction on how to proceed with Working Groups and the information that the Task Force receives going forward, including the schedule and topics requiring collaboration.

# Background:

At the Economic Recovery Task Force (Task Force) Meeting of June 16, 2020, the Task Force endorsed the Draft Engagement Strategy to address the consultation responsibilities as outlined in the Terms of Reference. The Draft Engagement Strategy included both a proposed Working Group structure organized by sector, and the Jump In Kawartha Lakes online platform for broader engagement.

The Terms of Reference state that:

Working Groups will be established by the Taskforce to address specific economic response and recovery needs. These Working Groups will include representation from local Chambers of Commerce, Business Improvement Area, sector and industry associations.

At the discretion of the Taskforce, Working Groups may be organized in various ways, including by; community, sector (including agriculture and food, construction, arts/culture/heritage, manufacturing, retail, services, and tourism) associations (including Chambers of Commerce, Business Improvement Associations, industry associations, and Team Kawartha Lakes), and public interest.

At the meeting, the Task Force requested that Working Groups be struck immediately with an open invitation for businesses to participate and that input from the first round of Working Groups be brought forward to the next meeting.

This report provides feedback from the first round of Working Group meetings, Session 1. It should be noted that input to the Task Force is ongoing and will be brought forward at each meeting.

# Rationale:

#### Overview of process:

A total of 10 Working Groups sessions were held virtually between Monday June 22, 2020, and Monday June 30, 2020. The sessions were promoted through the Economic Development newsletter (approx. circulation of 3,000 recipients), Jump In Kawartha Lakes engagement platform, and circulated to Team Kawartha Lakes and local business organizations. Direct invitations were sent to businesses that completed the Kawartha Lakes COVID-19 Business Survey as well as business leaders that regularly participate in Economic Development programming.

Working Group Sessions:

Restaurants Monday June 22 9-10:30am

Tourism Tuesday June 23 10:30am-12pm
Small Business Wednesday June 24 10:30am-12pm
Culture Wednesday June 24 2-3:30pm
Construction Wednesday June 24 8-9:30pm
Retail Thursday June 25 8:30-10am
Manufacturing and Food Processing Thursday June 25 11am-12:30pm
Agriculture and Agri-Business Thursday June 25 8-9:30pm
Innovation Friday June 26 9am-10:30am
Downtowns Tuesday June 30 8:30am-10am

All sector Working Group Sessions had participation, most with the anticipated 8-12 participants. In general, businesses expressed interest in participating and felt their contribution was valuable. Interest in participation was greater than the actual number of participants due to various matters. This included the timing of the meetings so close to the Canada Day public holiday, retailers were not able to join, and the short notice of meetings was a deterrent for others. Similarly, other sector participants, particularly in the Small Business sector also stated reasons for not participating included operating with less staff due to distancing in the workplace so could not step away from work, child care issues, and contractors were working on job sites. The seasonal nature of the Kawartha Lakes economy also makes Summer time consultations challenging for many businesses.

# **Working Group Recommendations:**

The Working Group discussions were robust. All participants expressed that the pandemic has had significant impacts on their business, however the scope of the impact differs between businesses and industries. This follows the findings of the Kawartha Lakes COVID-19 Business Survey findings.

The Restaurant, Tourism and Culture working group participants discussed at length the importance of the City putting out a new tourism marketing campaign targeted at encouraging visitors back to Kawartha Lakes. The fears and hesitations felt by some residents and business owners was discussed, however, participants in these three (3) working group expressed a need to attract tourists despite these concerns from some residents/businesses. A similar discussion on the importance of marketing was had in the Downtown and Small business groups regarding shop local initiatives and infrastructure to support small business development.

The Construction and Manufacturing and Food Processing sector participants suggested that they need little to no direct support from the City to respond to the pandemic but have other concerns that they feel would help the sector better contribute to the local economy and stimulate investment. The Innovation sector participants concurred with many of these sentiments as well as citing the importance of initiatives such as the Innovation Cluster Pilot Project.

The Agriculture and Agri-Business participants expressed a desire for the City to continue working on the initiatives that are currently underway. The sector has experienced some disruption in supply chain, but for the most part, as an essential service industry that is primarily influenced by Provincial and Federal policy levels, has continued as much as possible on a regular, seasonal schedule. The discussion aligned with the recommendations of the Agriculture and Food Action Plan 2020- 2024 that was adopted by Council in 2019.

Each Working Group provided a list of recommendations to the Task Force and were asked to rank the top (3) three issues they felt would have the greatest impact on the success of their sector locally. The full list of recommendations is included in Attachment 1.

A number of recommendations were common across multiple Working Groups these include;

**Broadband:** Recommendation discussions focused on the improvement and availability of broadband services across Kawartha Lakes. This is to support the transition of businesses to increasingly online platforms as well as supporting the growing number of workforce working from home.

This further supports the direction of the municipality and partner organizations to improve broadband in Kawartha Lakes.

**Business development, resources and training:** Recommendation discussion included the value of workshops, training and resources to support businesses transitioning to the conditions of the pandemic. This included actively creating space for businesses to collaborate and create local solutions as well as knowing how to operate safely to encourage consumer confidence.

The municipal Economic Development and Kawartha Lakes Small Business and Entrepreneurship resources are addressing several of the recommendation listed here. The recommendations also relate to the work of Team Kawartha Lakes organizations and can support the initiatives of this group.

**Communications:** Recommendation discussion included the importance of clear and regular communications from the City. Although a Health Unit area, regulations and requirements related to the pandemic were identified as important to communications.

**Development process:** Recommendation discussion included issuing approvals more quickly, electronic process. Emphasis on encouraging business expansions and new business investment in Kawartha Lakes. This discussion was supplemented by suggestions that the City clearly define the type of investment it needs and this will help industries in the City grow.

This discussion further informs the Task Force work in this area.

**Marketing:** Recommendation discussion included both tourism marketing and shop local campaigns. Of particular note were discussions focused on the need to encourage increasing the number of physical shoppers in Kawartha Lakes. A strong emphasis was the importance of 'open and safe' messaging. Marketing was identified as an important activity in a number of Working Groups.

The Tourism Marketing campaign and the Shop Local campaign, which are both in development, address the Marketing recommendation discussions. The input from the Working Groups to 'open and safe' messaging is, and will be, incorporated into the creatives.

**Municipal financial support:** Recommendation discussion included suggestions for direct financial support to businesses and organizations including operating and marketing contributions, providing space for businesses to operate from, and deferring tax and water bills.

**Municipal infrastructure and services support:** Recommendation discussion included the importance of public infrastructure to support businesses and industries as they re-open. This included the availability of public washrooms, garbage receptacles, patio space and signage. A tie was made to public space as a component of the tourism draw.

**Workforce:** Recommendation discussions focused on workforce retention issues, such as access to childcare, and attraction of labour. The attraction of labour included both filling the skills gap in existing workforce and positions available as well as attracting new residents and workforce to Kawartha Lakes. The attraction of new businesses to Kawartha Lakes was also discussed as important for increasing the number of jobs locally to support growing the available labour force. The intentional development of diverse housing and amenities to support a new resident labour force were also noted.

The municipality recently received Provincial funding for a Manufacturing and Agriculture Skills Advance Ontario Program. This will help address labour shortages and skills gap in these two sectors. An overview of the program will be shared at an upcoming Task Force meeting.

The discussion regarding the attraction of business investment also ties to the development process focus of the Task Force.

# **Next Steps for Working Groups:**

The Working Groups, along with the Kawartha Lakes COVID-19 Business Survey (completed) and Jump In Platform (ongoing input), provide information to the Task Force for decision making purposes. The Working Groups also fulfil a unique need, to address specific economic response and recovery needs.

Moving forward, it is the recommendation of Staff that in general the Working Groups be organized to assist with further understanding the issues and working together towards local solutions. There is value in continuing to structure Working Groups by sector as well as introducing topic based discussions.

The virtual Working Group discussions were a good size for robust discussion and fair participation. The structured nature of the discussions with pre-circulated set questions was helpful in leading productive discussions. The participation of Task Force members in the meetings was well received by participants.

The frequency of meeting should be determined based on the input needs of the Task Force, with the following exceptions:

- The restaurant working group participants requested continuing working group meetings for business to business collaboration;
- Local Chambers and BIA should meet as a dedicated Working Group to support organizational alignment between their activities and that of the City

The next round of discussions topics is at the discretion of the Task Force, however, Staff suggestions include; Re-launching events (suggest Health Unit participation), Development process from a customer perspective, Marketing implementation (engagement with the business community as the program is delivered), Cultural organization support in line with the Cultural Master Plan.

#### **Draft Recommendation:**

**That** Working Groups meet by sector on a set schedule every two (2) months for the remainder of the year to provide regular input to the Task Force on the state of the local economy and their needs;

**That** Working Groups be organized by sector, or cross-sector, on specific topics as determined by the Task Force.

It is also recommended that the Task Force regularly update the local business community on progress on action items. This will help overcome the challenge of working with businesses while This can be achieved through the Jump In Kawartha Lakes platform, press releases, Economic Development Newsletter and the Economic Development social media accounts.

## Other Alternatives Considered:

At the June 16, 2020 Meeting, the Task Force had recommended that Working Groups meet regularly with greater frequency in the immediate term and becoming less as time goes on. The Task Force could request Staff to continue regular meetings with Working Groups, however this is not recommended. This is

a busy season for a large portion of the business community and it would be best to use their time to advance the implementation of action items.

Alternative recommendation:

**That** Working Group sessions continue to be held on a frequent and regular basis with input provided at each Task Force meeting.

The Task Force could also suggest a different approach in- keeping with the Terms of Reference.

# Relationship of Recommendations To The 2020-2023 Strategic Plan:

The recommendation of this report support the following strategic priorities from the 2020-2023 Strategic Plan:

- A Vibrant and Growing Economy
- Good Government

The Working Groups supports a vibrant and growing economy by providing recommendations for supporting business recovery from the economic impact of the pandemic. It supports the priority of good government by focusing on increasing the efficiency and effectiveness of service delivery.

#### **Consultations:**

Director of Development Services Economic Development Division

A total of 64 people participated in the Working Groups. The full list of participants is listed in Attachment 2.

## Attachments:

Attachment 1: Working Group Recommendations

Attachment 2: Working Group Participants

E-Mail: rmustard@kawarthalakes.ca

**Phone:** 705-324-9411 ext. 1395

**Department Head:** Chris Marshall, Director of Development Services

# **Attachment 1: Working Group Session 1 Recommendations**

All of the recommendations are listed for consideration by the Task Force with the top issues as identified by each Working Group is bolded at the top of each list:

#### Restaurants

- Communication from City to the public about health standards and expectations (physical markings on sidewalks, signage, promotions etc) Include enforcement options
- Advocate for wage subsidy program expansion beyond August
- Deferring property tax or sewer/water rates
- Information, policy training on best practices for front line staff and employer legal advice
- Restaurant Forum group to encourage ongoing connection between restaurants
- Marketing Campaign encouraging staycations
- Support for workforce retention and attraction
- Kent Street construction deferred another year (Lindsay)
- Allowing use of public infrastructure: picnic tables, fencing
- Public washrooms and garbage cans in Downtowns

## **Tourism**

- City infrastructure –washrooms, garbage cans
- City signage directing to what is open (beaches) and to assets (boat launches) etc.
- Tourism Marketing Campaign promotion of all that can be experienced safely (cottage rentals, boat rentals, window shopping etc)
- Creation of Blogs, lists, of what can be experienced.
- Opening of City Facilities(Chamber of Commerce)
- Consistent messaging and marketing from the City to the public
- Business protocols and procedure certifications to support consumer and resident confidence
- Support for businesses to be able to communicate with all levels of government (health unit, municipal, provincial, federal etc)
- Advocate for support for staffing challenges
- Virtual Event platform

## **Small Business**

- Continue to offer business workshops and business mentoring
- Improve internet structure
- Facilitate peer to peer meeting for strategic alliances. Introductions, connections, network for partnerships
- Need advocacy. Promote KL as a safe place to visit and shop

- Provide low cost flexible spaces for businesses to rent for short term
- Messaging has been confusing about resources available. Need for 1 source of information.
- Incentive for homeowners to do home improvements.

#### Culture

- Tourism Marketing Campaign to encourage visitation and showcase what is open
- Landing page on the website where everything that is open can be listed as well as what to expect when you arrive
- Marketing dollars given to businesses for their marketing
- Operational funding for cultural facilities
- Streamline City regulations to support outdoor performances and activities
- Increase broadband and cellular service in Kawartha Lakes
- Reactivating Cultural Hub activities to support arts

## Construction

- Change the tenor of the planning and building process to increase efficiency and issue permits/approvals more quickly
- Introduce electronic permitting including an electronic application process and internal electronic tracking and approvals
- Increase communication from the City on the building/planning processes in general and to individual applicants as the pandemic progresses

## Retail

- Campaign promoting KL is a safe place to shop and that measures are in place for public safety for locals and visitors
- Promotions to cottagers that they are welcome back.
- Looking for ways to increase daily store visitor numbers by encouraging people to shop local

## Manufacturing and Food Processing

- Tax increase to be shared residential/non-residential not just on business
- Building process improvements to LOCATE & expand businesses in KL
- Employee/resident attraction (to increase labour force)
- Find space for businesses to move into (existing buildings not ok)
- Expand space for patios into the street
- More industry/businesses (to retain workers)
- Child care solution/Support
- Support working from home/ in office transitions

# **Agriculture and Agri-Business**

- Address needs for labour force (including support in finding good, qualified employees and filling vacant and under filled jobs which aligns with the SAO project and direct supports to the ag sector by VCCS)
- Address issues with the local food processing sector (including addressing diversity of processing options to maintain a safe/secure processing capacity in the food chain, supporting small and medium businesses needing to provide processing locally when capacity becomes an issue for large corporations)
- Support direct to consumer sales
- Improve rural broadband services
- Continue to emphasize the importance of local agriculture
- Setting up protocols and processes for the changing state of the agriculture industry
- Continued communication and direct support for accessing funding and programming opportunities
- Implement tariff system on imports to promote buying local products

#### Innovation

- Developing new partnerships and relationships with communities
- Define who the City wants to be (and build/design/invest from there)
- Increase and ensure accessibility to technology and rural internet
- Companies and municipality facilities available to test new technology/ commercialize/ Use and support local businesses to develop new technologies
- Address shortages in the local labour market (attraction/ repatriation)
- Create services and opportunities to attract talent to Kawartha Lakes
- Provision of employment grants for companies to innovate
- Address shortages in local housing for new workers (diversity of stock)
- Provide opportunities for students to understand and experience being in the workforce
- Incentives to help people work innovatively at home

## **Downtowns**

- City to increase municipal services to support downtown businesses
   garbage cans, public washrooms, signage
- Shop Local campaign and marketing should include open and safe messaging
- Clear communications for the revised funding programs to support the downtown business community post -COVID i.e. million dollar makeover, digital main street
- Increase communication from the municipality to downtown organizations
- City to take lead on Health and Safe measures

Closing roads to support physical distancing measures

# **Attachment 2: Working Group Participants**

## Restaurants

Laurie McCarthy – City of Kawartha Lakes Carlie Arbour – City of Kawartha Lakes Andy Letham – City of Kawartha Lakes Bjorn Alfredson – Task Force Julia Kirby - Original Just for the Halibut Nicki Dedes - Olympia Wesley Found - Hobarts Erastus Burley - Pie Eyed Monk Vinh Mac - Fenelon Falls Brewery Heather - Murphy's Lockside Pub

## **Tourism**

Laurie McCarthy – City of Kawartha Lakes
Donna Goodwin – City of Kawartha Lakes
Bjorn Alfredson - Task Force
Chris Marshall - Task Force
Jill Quast - Happy Days Houseboats/Task Force (phone)
Denise Benning-Reid - Bobcaygeon Chamber of Commerce
Carly Poole - Buckeye Marine/Impact 32
Candace Buckley - Days Inn & Suites Lindsay (phone)
Mary Lee Boston - Fenelon Falls Chamber of Commerce
Harry Stoddart - LEX
Danielle French - South Pond Farms
Karen Haagsma - Pigeon Lake Resort

## **Small Business**

Diane Steven – City of Kawartha Lakes
Sandy Greenburg – City of Kawartha Lakes
Bjorn Alfredson - Task Force
Chris Marshall - Task Force
Tammy Adams – Silver Lights Senior Services
Debra Kemp – Kawartha Mediums
Denise Benning-Reid – Bobcaygeon Chamber of Commerce
Mark Imrie - Imrie Group
Lisa Vehrs - Recovered Treasure Upholstery
Marylee Boston – Fenelon Falls Chamber of Commerce
Jennifer Bain- Kawartha Lakes CFDC

#### Culture

Laurie McCarthy – City of Kawartha Lakes Donna Goodwin – City of Kawartha Lakes Bjorn Alfredson - Task Force Chris Marshall – City of Kawartha Lakes /Task Force James Barrett - Globus Theatre + Lakeview Arts Barn

Tim Wisener - Colborne St. Gallery

Lesley Drummond - Kawartha Lakes Art Council

Erastus Burley - Pie Eyed Monk

Craig Metcalf - Academy Theatre

Robert Plummer - Bobcaygeon Music Council

Barbara Doyle - Olde Gaol Museum

Darlene Mann- Kinmount ArtisansGuild + Kinmount Artisans Marketplace

#### Construction

Carlie Arbour – City of Kawartha Lakes

Kelly Maloney - City of Kawartha Lakes

Pat Murphy

Tim Wisener

Mike Barkwell

Bjorn Alfredsson - Task Force

#### Retail

Sandy Greenburg – City of Kawartha Lakes

Diane Steven – City of Kawartha Lakes

Chris Marshall - City of Kawartha Lakes

Bjorn Alfredsson – Task Force

Larry McCaw - Canadian Tire

Colleen Collins - Lindsay Chamber

## Manufacturing and Food Processing

Rebecca Mustard – City of Kawartha Lakes

Kelly Maloney – City of Kawartha Lakes

Caley Ferguson - Northern Casket

Scott Wilson - MITY Inc. (Holsag)

Raphael Dube - Cardio Med

Vinh Mac - Fenelon Falls Brewing

Bruce VandenBerg - Mariposa Dairy

Carolyn Puterbough – OMAFRA

Bjorn Alfredsson - ER Task Force

# Agriculture and Agri-Business

Kelly Maloney – City of Kawartha Lakes

Emily Turner – City of Kawartha Lakes

Guy Masters – Masters Farm

Michelle Murphy-Ward – Wards Farm

Rebecca Parker – Middle Kingdom Farm

Matt Pecoskie – Alliance Agri-Turf

Mark Torrey

Alice VanVught

Andrew Veale – City of Kawartha Lakes /ERT Task Force

Chris Marshall – City of Kawartha Lakes /ERT Task Force

# Bjorn Alfredsson - ERT Task Force

# Innovation

Rebecca Mustard – City of Kawartha Lakes
Emily Turner – City of Kawartha Lakes
Joanne Ilaqua – Mamasoup Inc
Wesley Found – Linborough Property Corp
Paul Tamlin – Dapagee Industrial IOT
Graeme Barrie - Netmechanics
Mike Perry – Kawartha Lakes Community Foundation
Dennis Geelen – Zero In
Ryan Oliver – Pinnguaq Association
Dan Kitchen – Invent Art Inc
Tom Phillips - ERT Task Force
Bjorn Alfredsson - ERT Task Force

#### **Downtowns**

Carlie Arbour – City of Kawartha Lakes
Donna Goodwin – City of Kawartha Lakes
Andrew Veale – City of Kawartha Lakes Council
Chris Marshall – City of Kawartha Lakes
Bjorn Alfredsson – ERT Task Force
Marylee Boston – Fenelon Falls Chamber
Wesley Found – Hobarts Restaurant, Lindsay Downtown
Lynn Manning - DRAC, Fenelon
Melissa McFarland - BIA, Lindsay
Denise Benning Ried – Bobcaygeon Chamber
Vinh Mac – Fenelon Brewery
Carolyn Puterbough - OMAFRA
Hayley Pheonix - Coboconk Chamber

# The Corporation of the City of Kawartha Lakes Committee of the Whole Report

# **Report Number ERTF2020-002**

Meeting Date: July 7, 2020

Title: Development Applicants Survey

**Description:** Results and recommendations from a survey conducted with

recent development applicants

Ward Number: All

Author and Title: Emily Turner, Economic Development Officer - Heritage

Planning

# **Recommendation:**

That Report ERTF2020-002, Development Applicants Survey, be received.

# Background:

On May 26, 2020, Council established the Economic Recovery Task Force in order to respond to the economic fallout of the COVID-19 pandemic and to provide support and direction for Council and staff to help stimulate local economic recovery. The Task Force terms of reference includes three strategic priority areas:

- Critical Infrastructure Investments
- Planning and Development Stimulus
- Business Recovery and Support

A key emphasis for planning and development stimulus was advancing a focused approach to a streamlined execution of development policy and approvals. The intention of reviewing this area of City activity was to assist the local economy by stimulating private sector construction and investment through residential and non-residential growth.

This report, and the survey undertaken by staff to assess the current status of the development and planning processes, addresses that direction.

# Rationale:

Focusing on the construction sector as an important economic driver coming out of the pandemic, it was recognized that City policies and development processes needed to support development and investment in that sector. In order to assess the current policy and approvals process, staff undertook a survey of recent development applicants to gather their feedback on the process.

A list of recent applicants was developed by Planning staff and included a cross section of the types of applicants the City typically works with. They included local planning consultants, construction companies and developers, and individuals who had recently filed applications. The types of applications files that they had submitted were also varied, from large commercial and residential developments to minor variances and severances.

The survey was carried out by Economic Development staff between June 15 and June 26 and included responses gathered by both phone and email. Each respondent was asked a standard set of questions which requested information about their recent applications, positive aspects of the development process, negative aspects of the process, and suggestions for potential changes which would streamline development applications and approvals. In general, the respondents had a significant amount of feedback for staff and were interested in participating in the discussion.

A number of common themes emerged from the surveys and generally fell into two broad areas of focus, specifically the need to streamline the application and approvals process and the need to develop and implement clear City policies regarding expectations and requirements from applicants. In general, the respondents were concerned about the amount of time it took to get an application from the initial pre-consultation to final approvals and wanted the City to examine how to expedite the process. At the same time, there were also concerns regarding the City's requirements for development and the need for policies and procedures that made it clear to applicants what was required of them when submitting an application.

A summary of the survey responses is included as Appendix A. The summary outlines the positive aspects of the process identified by many of the respondents, the areas where they saw issues or had concerns, and their suggestions for improving various aspects of the process.

# Other Alternatives Considered:

The results from the survey broadly covered two areas of focus, namely policy and process, where the respondents felt that the City could make changes to improve and expedite the development process. The Task Force may want to consider having staff review these areas and come back with recommendations for specific changes that will address some of the concerns raised by the respondents.

If the Task Force would like to direct staff to further review and report back, an alternative recommendation would be as follows:

That Report ERTF2020-002, **Development Applicants Survey**, be received;

**That** staff be directed to review and provide a report to the Task Force on process changes that could be implemented to streamline the development application process; and

**That** staff be directed to review and provide a report to the Task Force on policy initiatives that could be implemented to provide clarity to development applicants.

# **Financial/Operation Impacts:**

There are no financial implications resulting from the recommendations of this report.

# Relationship of Recommendation(s) To The 2020-2023 Strategic Plan:

The recommendation of this report support the following strategic priorities from the 2020-2023 Strategic Plan:

- A Vibrant and Growing Economy
- Good Government

The review of development processes and policies supports a vibrant and growing economy by providing recommendations for streamlining processes which directly impact the construction and development sector. It supports the priority of good government by focusing on increasing the efficiency and effectiveness of service delivery.

# **Consultations:**

Director, Development Services Manager, Economic Development Manager, Planning

# **Attachments:**

Appendix A – Development Applicant Survey Summary



Department Head E-Mail: cmarshall@kawarthalakes.ca

**Department Head:** Chris Marshall, Director of Development Services