

The Corporation of the City of Kawartha Lakes
Council Report

Report Number PUR2018-022

Date: May 22, 2018
Time: 2:00 p.m.
Place: Council Chambers

Ward Community Identifier: ALL

Title: Tender 2018-56-OT Roadside Protection – Installation and Replacement of Guiderails

Author and Title: Marielle van Engelen, Buyer
Richard Monaghan, Senior Engineering Technician

Recommendation(s):

That Report PUR2018-022, **Tender 2018-56-OT Roadside Protection – Installation and Replacement of Guiderails**, be received;

THAT Peninsula Construction Inc. of Fonthill be selected for the award of Tender 2018-56-OT for Roadside Protection – Installation and Replacement of Guiderails, for a tendered amount of \$175,207.50, not including HST;

THAT Council approve the four (4) one year terms included within the tender, pending budget approval and successful vendor performance review;

THAT subject to receipt of the required documents, the Mayor and City Clerk be authorized to execute the agreement to award Tender 2018-56-OT Roadside Protection – Installation and Replacement of Guiderails; and

THAT the Purchasing Division be authorized to issue a purchase order(s) as required.

Department Head: _____

Financial/Legal/HR/Other: _____

Chief Administrative Officer: _____

Background:

As per Section 3.1 of the Council Policy, procurement awards for tenders valued at \$100,000 or greater that contain a change in scope, have an irregular result as per Section 5.0, are a Single or Sole Source, or are anticipated to result in the Council approved budget being exceeded (by \$10,000 or greater) must be approved by Council. As there are less than three bids, this process is deemed irregular.

Installation and replacement of guiderails is a component of the Road Operations Division of the Public Works Department work program. It is an ongoing initiative to improve roadside protection devices and manage deficiencies in regard to Ontario Provincial Standards and Minimum Maintenance Standards.

Tender 2018-56-OT Roadside Protection – Installation and Replacement of Guiderails was released for advertising in accordance with the Purchasing Policy.

The tender closed on April 26, 2018 and was opened in public by Andy Letham, Mayor and Marielle van Engelen, Buyer, with the following results:

Tender Received From	Total Tender Amount Read at Public Opening (excluding HST)
Peninsula Construction Inc. Fonthill, ON	\$175,207.50
Borall Fence & Guide Rail Contractors Ltd. Waubashene, ON	\$184,894.05

Bids were checked for mathematical errors and compliancy of the tender call.

References were checked and found to be favorable.

Rationale:

The three main functions of the Roadside Protection program for Public Works are to bring existing deficient guiderail up to current industry standards, to repair guiderail damaged by vehicle impact, and to install new guiderail sections where warranted.

By completing this work, the City is keeping our guiderail assets in a functional state of repair and maintaining compliance with modern safety standards, which provides protection to the motoring public from hazards alongside the road.

Staff recommends that Peninsula Construction Inc. of Fonthill be selected for the award of Tender 2018-56-OT for Roadside Protection – Installation and Replacement of Guiderails, for a tendered amount of \$175,207.50 not including HST.

Other Alternatives Considered:

Other alternatives are not being considered at this time as the recommendation to award was achieved through an open, fair and transparent competitive procurement process with the lowest, compliant bid being recommended for award of this project.

Financial/Operation Impacts:

Account Number	Operating Budget	Tender Amount (incl. HST)	HST Rebate	Total Tender Cost	Operating Balance
19200.74454	\$197,150	\$197,985	(\$19,693)	\$178,291	\$18,859

Relationship of Recommendation(s) To The 2016-2019 Strategic Plan:

This project aligns with the Corporate Strategic Plan as follows;

Enabler 4 – Efficient Infrastructure and Asset Management

Installing guiderail at new locations provides protection to motorists from hazards located off the road (steep drop offs, water, etc.). This in general improves the safety of our road network. The other component of this project is to replace aging three cable guiderail installations that may offer limited protection to new steel beam guiderail that offers more physical protection as well as reduced operational demands in the future.

Department Head E-Mail: brobinson@kawarthalakes.ca

Department Head: Bryan Robinson, Director of Public Works

Department File: 2018-56-OT