

# The Corporation of the City of Kawartha Lakes

## Council Report

Report Number PUR2019-030

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**Date:** August 13, 2019  
**Time:** 2:00 p.m.  
**Place:** Council Chambers

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Ward Community Identifier: Various

**Title:** Sole Source for New Ambulance Power-LOADs

**Description:** Ambulance Power-LOADs

**Author and Title:** Launa Macey, Supervisor of Financial Services  
Andrew Rafton, Acting Chief of Paramedic Service

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### Recommendation(s):

**That** Report PUR2019-030, 2019-80-SS, Sole Source for New Ambulance Power-LOADs, be received;

**That** Stryker EMS Equipment be awarded the Sole source purchase of four (4) new ambulance Power-LOADs at a total cost of \$105,283.20 plus HST; and

**That** following successful purchase of the 2019 Power-LOADs, Stryker EMS Equipment be awarded an additional three year contract, to 2022, to provide the Power-LOADs to the City.

**That** subject to receipt of the required documents, the Mayor and Clerk be authorized to execute the agreements to award the contract on an as required basis; and

**That** the Financial Services Division be authorized to issue a purchase order.

**Department Head:**\_\_\_\_\_

**Financial/Legal/HR/Other:**\_\_\_\_\_

**Chief Administrative Officer:**\_\_\_\_\_

## **Background:**

In 2010, Kawartha Lakes Paramedic Service made a substantial capital investment by purchasing the Stryker Power Pro stretcher, a battery powered stretcher capable of raising and lowering itself and the patient hydraulically resulting in fewer injuries to Paramedics. Subsequently, Stryker has developed a power-loading cot fastener system that improves operator and patient safety by supporting the cot throughout the loading and unloading process. The reduction in spinal load further helps prevent cumulative trauma injuries. In 2018, Kawartha Lakes Paramedic Service began a program to gradually introduce this new equipment into any newly acquired ambulance. In order to keep our ambulance replacement project cost neutral, funding for this new equipment was obtained by the savings found in remounting ambulances, a common practice used throughout Ontario. Three (3) power-loading systems were purchased and installed in 2018.

Stryker is currently the only manufacturer of a power load system worldwide.

## **Rationale:**

In an emergency situation, familiarity with equipment plays an important role with response times for Paramedics working in cross border situations or when vehicles are loaned and/or borrowed from neighboring Paramedic Services.

Staff recommend that Stryker EMS Equipment be awarded the Sole source purchase of four (4) new ambulance Power-LOADs at a total cost of \$105,283.20 plus HST.

As Stryker EMS Equipment is the only vendor that can supply power load systems for ambulances, it is recommended that the City enter into a three year contract to provide the powerloads rather than a single source being done every year.

At the completion of the three years, Paramedics and Financial Services will review the process to see if there are any new Companies that can supply the power load system.

## **Other Alternatives Considered:**

No other alternatives are being considered as the City's Purchasing Policy allows for a Sole source when there is more than one source in the market, but for reasons of function or service, one vendor is recommended.

## Financial/Operation Impacts:

The budget for the Power-LOADs was approved in the 2019 capital budget as per the chart below.

Capital Project Number	Project Budget	Other Committed Funds	Capital Project balance	Purchase Amount (excluding HST)	HST Payable	Total Purchase	Project Balance
938190202	\$495,000	\$352,468	\$142,532	\$105,283	\$1,853	\$107,136	\$35,396

The project balance will be addressed in the Capital Close Report provided by the Treasury Division.

## Consultations:

Junior Accountant

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**Department Head:** Andrew Rafton, Acting Chief of Paramedic Services

**Department File:** 2019-80-SS