



Presentation to Council:

October 29, 2019



Highlights

- Recent improvements have enhanced operational safety
- Steady growth in tenants and visitors
- Fuel sales up 53% over the last 3 years
- Financially breaking even on operations
- Considerable interest in private hangar ownership
- Future potential for commercial growth





Operations

Local Aircraft



Visitors





Medevacs

- Frequent local and long-distance Medevacs and patient transfers
- 24/7 Jet fuel access for accident-site landings
- Servicing Ornge, Air Bravo, SAR





RCMP and Law Enforcement

- RCMP prisoner transfers for Central East Correctional
 - Previously transferred through Peterborough
 - Correctional officers and RCMP officers appreciative of convenience and ease of access to Lindsay through the airport
- Fueling station and staging area for OPP rotary traffic
 - Day and night Jet fuel access





Canadian Armed Forces

- En route Fuel stop
 - 424 Squadron (Search and Rescue)
- RCAF Training Destination
 - 424 Squadron (Transportation)
 - 427 Squadron (Special Operations Aviation Squadron)





Kawartha Lakes Scenic Tours

- Best view in town
- Year-round availability
- Servicing Lindsay, Oakwood, Bobcaygeon, Woodville, Fenlon Falls, Pontypool, Kinmount, Coboconk, everywhere inbetween





Flight Training

- Able to provide private flight lessons, night ratings, ground school instrument flight ratings, etc.
- Frequent destination for initial cross-country flight lessons
- An integral component of the national airport system aiding in training the next generation of commercial pilots



Tenants

Hangars

- Two City owned Hangars
- 10 internal single aircraft units each
- All occupied



Aircraft Tie Downs

- 21 aircraft on ramp full time
- Tie down tenants steadily increasing in response to movement from other airports
- 7 new tie downs recently constructed to accommodate





Airportview Restaurant

- Steady clientele, a local favorite
- Restaurant provides refreshment and attractive destination for visiting pilots





Flight School

- Capable of providing training for:
 - Introductory flight lessons
 - Student pilot permits
 - Radio operator's certificate
 - Transport Canada written examinations
 - Recreational pilot permits
 - Private pilot licensing
 - Ground school
- Currently 6 local students
- Challenged by nation-wide instructor shortage



Horizon Aircraft

- Developed from existing aircraft overhaul/maintenance operation based in Lindsay, Eric B Robinson Ltd.
- Developmental stage
- Designing 21st century light aircraft concept
 - Amphibious
 - Hybrid powerplant system
- Currently pursuing operation expansion
- More news to come soon





Time is Flying Pilot and Gift Shop



Community



- Opportunity for the public to interact with aviation
 - Group and individual tours provided
- Destination for field trips, day camps, community care groups, extended care residences, etc.
 - Can accommodate aircraft sit-ins, demonstrations meals, special events, birthdays, etc.

Group Tours and Orientations



First Canadian 99s

POKER RUN

Sat June 8, 2019
 ((Raindate Sun June 9))

\$10 - 1 hand, \$30 - 5 hands, \$50 - 10 Hands

**Start anytime after 9:00 am,
 ends wheels down' at the Terminus airport by 2:30 pm,**

Participating Airports:
TERMINUS - Edenvale CNV8
 Burlington CZBA
 Oshawa CYOO
 Peterborough CYPQ
 Kawartha Lakes (Lindsay) CNF4
 Collingwood CNY3
 Buttonville CYKZ
 Brampton-Caledon CNC3



Hosted Events



Kawartha Pine Ridge
District School Board



Presentations

- Offering informative presentations at various community groups, schools, etc.
- Bringing awareness to the Canadian aviation industry, the role of Canada's small airports in aviation, aviation careers, etc.
- Awareness brings understanding, support and exposure to the rapidly expanding aviation industry



LINDSAY COLLEGIATE
AND VOCATIONAL INSTITUTE



COPA For Kids



- Annual event run by COPA (Canadian Owners and Pilots Association) Flight 101 Lindsay
- Volunteer run
- Offers free flights for children aged 8-17
- Last event flew 140 children on 20-minute flights around the Lindsay area





Santa Claus Parade

Lindsay Sanata Cl
November



Promotions



Promotional Presentations

Special Offers

- Initiation of special offers where they can be mutually beneficial.
- Examples include fuel purchase agreements with organizations such as Hope Air.
- Now a common en-route stop for Hope Air passenger flights bringing patients in and out of Toronto.





Future Potential



**CITY OF KAWARTHA LAKES
MUNICIPAL AIRPORT
• LINDSAY •**

Free Butter Tart!

A Treat on Us For You
and a Passenger With
Every 100 Litres of Fuel.

Show Fuel Receipt At Restaurant to Pick Up Your Tart!



Sales Promotions



Recent Improvements



Main Runway Resurfacing



Taxiway
Charlie



Internal
Taxiway

This is an aerial photograph of an airport. A dark brown circle in the upper left contains the text 'Internal Taxiway'. A grey line traces a path from the runway, through a grassy field, to a rectangular paved area. This paved area is circled in red. The area contains two long, low hangars and a small yellow vehicle. The surrounding landscape includes green fields, a road at the bottom, and a line of trees in the background.



Internal
Access Road

This is an aerial photograph of an airport. A red oval highlights a specific road that runs horizontally across the lower portion of the image, just above a main highway. This road branches off from a larger paved area on the left, passes a grassy field, and then turns right to connect with a long, low hangar on the right. A grey line is drawn on the map, starting from the highlighted road and extending upwards and to the left, following the path of a runway or taxiway. The surrounding landscape includes green fields, some trees, and a few small buildings. Several small aircraft are parked on the tarmac in the center of the image.



Lounge Upgrades

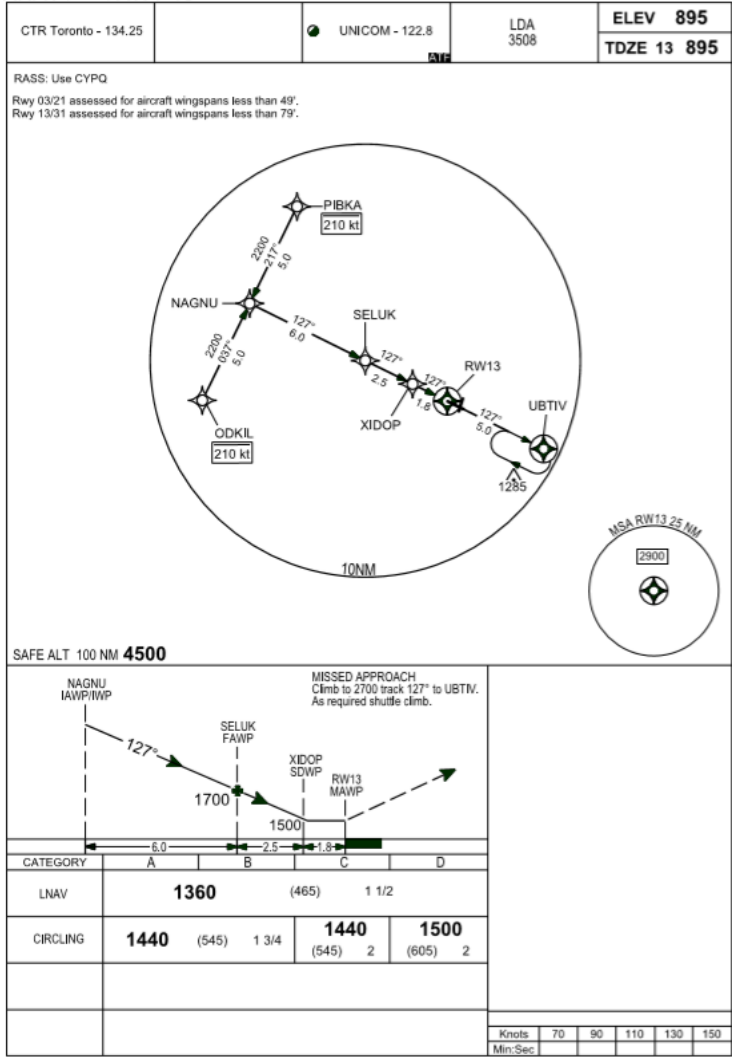


Vehicle Control Access Gates

Height Contours

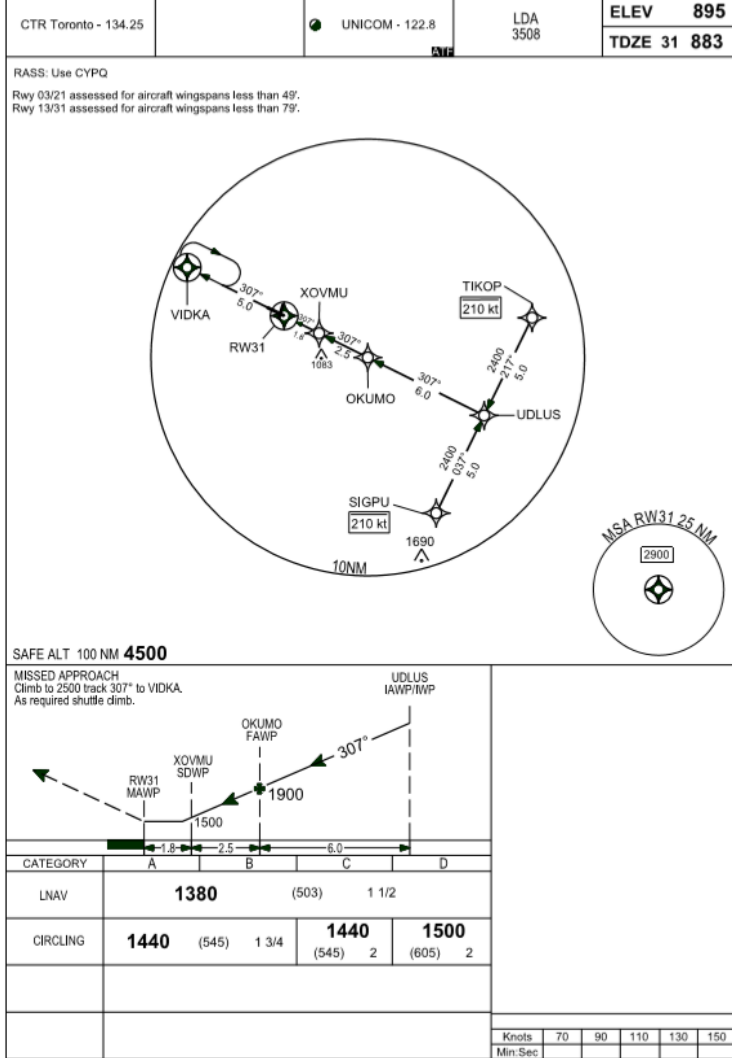
RNAV (GNSS) RWY 13

KAWARTHA LAKES (LINDSAY), ON
CNF4



RNAV (GNSS) RWY 31

KAWARTHA LAKES (LINDSAY), ON
CNF4



GNSS Based Instrument Approaches



Future Planning

Privately Owned Hangars

- Interest has been expressed by individuals regarding to build/own hangars
- We determined approximately 8 lots to be available
- 6 lots are already confirmed as of November 1st, very likely to secure all 8 in the near future
- Private hangar ownership is often regarded more highly by those who use aircraft for business, typically enticing larger, more complex resident aircraft





Proposed Secondary Runway



An aerial photograph of an airport area with a proposed expansion. A grey-shaded region indicates the new development, which includes a long runway extension, taxiways, parking lots, and several buildings with red and blue roofs. A white text box with a drop shadow is overlaid on the left side of the image.

The Future Look



“The airport is a valuable asset providing economic, social, and community benefits to the City, that is paying its way without the necessity of operational funding support.”