

Council Policy No.:	CP2019-004
Council Policy Name:	Affordable Housing Incentives
Date Approved by Council:	November 19, 2019 (CR2019-643)
Date revision approved by Council:	December 15, 2020
Related SOP, Management Directive, Council Policy, Form	MD2020-001 through 006

#### **Policy Statement and Rationale:**

The City of Kawartha Lakes is the provincially designated Service Manager for the administration and delivery of Housing and Homelessness services under the Housing Services Act ("the Act") within the City and the County of Haliburton.

Although the City is the designated Service Manager within the Act for the City and County, policy direction with financial impacts for both are developed in a coordinated approach.

This policy is applicable for additional affordable housing in both the City and the County since the Service Manager is the responsible party for approval and administration of the Municipal Housing Facility Bylaw and any project specific agreements occurring under that bylaw. The Service Manager is also-the recipient and responsible for any federal and/or provincial affordable housing funding.

In connection with the council adopted Affordable Housing Framework, this policy will provide clarity and guidance to proponents wishing to assist the City or County in the development of new affordable housing units and more specifically in achieving targets established in the 2020-2029 Housing & Homelessness Plan.

Any incentive or funding will apply only to the unit(s) which meet or exceed the definition of affordable housing for the City and County as defined in Bylaw 2018-057.

### Scope:

Eligible Proponent Types:

- KLH Housing Corporation (KLH)
- Community Housing Provider (CHP)
- Private Non Profit (PNP)



- Private Developer (PD)
- Habitat for Humanity (HH)
- Homeowner (HO)

#### Available Municipal Incentives:

The incentives listed in Table 1 are provided in order for proponents to complete expression of interest packages. While councils have approved these items as incentives to help create affordable housing units, proponents and budgets must still be approved on a case by case basis.

**Table 1: Municipal Incentives** 

Incentive	Method	Eligible Proponent	Program Type
Municipally Owned	Donation	KLH, CHP, HH	New Rental
Land			Construction
Municipally Owned	Lease	KLH, CHP, PNP	New Rental
Land			Construction
Municipally Owned	Below Market Value	KLH, CHP, PNP,	New Rental or
Land		PD, HH	Ownership
			Construction
Land Management	<u>Waived</u> Offsetting	KLH, CHP, PNP,	New Rental or
Fees & Charges	grant	PD, HH	Ownership
			Construction
Property Tax	Offsetting grant	KLH, CHP, PNP	New Rental
Exemption			Construction
Property Tax Deferral	Offsetting grant	PD	New Rental
			Construction,
			Secondary
			Suite,
			Rehabilitation
Pre Consultation Fee	Waived Offsetting	KLH, CHP, PNP,	New Rental
	<del>grant</del>	PD, HH	Construction,
			Secondary
			Suite,
			Rehabilitation
Zoning application fee,	<u>Waived</u> Offsetting	KLH, CHP, PNP,	New Rental or
advertising fee	grant	PD, HH	Ownership
			Construction,
			Rehabilitation,
			Secondary Suite



Incentive	Method	Eligible Proponent	Program Type
Official Plan Amendment application fee, advertising fee	WaivedOffsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation, Secondary Suite
Removal of Holding System application fee, advertising fee	Waived Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation, Secondary Suite
Minor Variance application fee, advertising fee	Waived Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation, Secondary Suite
Consent Fees, advertising fee	Waived Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation, Secondary Suite
Site Plan Application Fees	WaivedOffsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction
Site Plan Security	Requirement to provide waived	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction
Subdivision or Condominium application fee, advertising fee	Waived Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction
Building Permit Fee	Exemption Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation, Secondary Suite
Demolition Permit Fee	Exemption Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction, Rehabilitation
Accessory Dwelling Unit Permit	Waived Offsetting grant	KLH, CHP, PNP, PD, HH	Secondary Suite



Landfill Tipping Fees, contaminated soil & construction/demolition waste  Development Charges  Population Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Conservation Permit Fee  WaivedOffsetting grant  KLH, CHP, PNP, PD, HH  New Rental or Ownership Construction  New Rental or Ownership Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  New Rental or Ownership Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting Gonstruction  Wai	Incentive	Method	Eligible	Program Type
contaminated soil & construction/demolition waste  PD, HH  Ownership Construction, Rehabilitation, Secondary Suite  Exemption, recovery through Contingency Reserve Offsetting grant  Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Entrance Permit  WaivedOffsetting grant  KLH, CHP, PNP, New Rental or Ownership Construction  Rehabilitation  Water & Sewer  WaivedOffsetting  WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation			Proponent	
construction/demolition waste  Development Charges  Exemption, recovery through Contingency Reserve Offsetting grant  Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Conservation Permit Fee  WaivedOffsetting grant		Waived Offsetting		New Rental or
Development Charges  Exemption, recovery through Contingency Reserve Offsetting grant  Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  WaivedOffsetting grant  WaivedOffsetting grant  Requirement to provide land or cash value waived  Entrance Permit  WaivedOffsetting grant  WaivedOffsetting Gonstruction  WaivedOffsetting RLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation  Water & Sewer  WaivedOffsetting  WaivedOffsetting  WaivedOffsetting  KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation	contaminated soil &	<del>grant</del>	PD, HH	Ownership
Development Charges    Exemption, recovery through Contingency Reserve Offsetting grant   PD, HH	construction/demolition			Construction,
Development Charges    Exemption, recovery through Contingency Reserve Offsetting grant	waste			Rehabilitation,
Tecovery through Contingency Reserve Offsetting grant  Development Application Approvals Process (DAAP) fees  Parkland Levy Requirement to provide land or cash value waived  Entrance Permit WaivedOffsetting grant  Entrance Permit WaivedOffsetting grant  Conservation Permit Fee  WaivedOffsetting grant  WaivedOffsettin				Secondary Suite
Contingency Reserve Offsetting grant  Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Conservation Permit Fee  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  KLH, CHP, PNP, PD, HH  Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  WaivedOffsetting grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  KLH, CHP, PNP, New Rental or Ownership Construction  New Rental or Ownership Construction  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  KLH, CHP, PNP, New Rental or Ownership Construction	Development Charges	Exemption,	KLH, CHP, PNP,	New Rental or
Development Application Approvals Process (DAAP) fees   Parkland Levy   Requirement to provide land or cash value waived   PD, HH   Ownership Construction    Entrance Permit   WaivedOffsetting grant   WaivedOffsetting grant   PD, HH   Ownership Construction    Entrance Permit   WaivedOffsetting grant   PD, HH   Ownership Construction    Conservation Permit Fee   WaivedOffsetting grant   PD, HH   Ownership Construction    WaivedOffsetting grant   KLH, CHP, PNP, PNP, PNP, PNP, PNP, PNP, PNP, P		recovery through	PD, HH	Ownership
Development Application Approvals Process (DAAP) fees   Parkland Levy   Requirement to provide land or cash value waived   PD, HH   Ownership Construction    Entrance Permit   WaivedOffsetting grant   WaivedOffsetting grant   PD, HH   Ownership Construction    Entrance Permit   WaivedOffsetting grant   PD, HH   Ownership Construction    Conservation Permit Fee   WaivedOffsetting grant   PD, HH   Ownership Construction    WaivedOffsetting grant   KLH, CHP, PNP, PNP, PNP, PNP, PNP, PNP, PNP, P		Contingency	·	Construction
Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Conservation Permit Fee  WaivedOffsetting grant  WaivedOffset				
Development Application Approvals Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  Construction  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  Conservation Permit Fee  WaivedOffsetting grant  WaivedOffsetting Grant				
Application Approvals Process (DAAP) fees  Requirement to provide land or cash value waived  Entrance Permit  Construction  WaivedOffsetting grant  KLH, CHP, PNP, PD, HH  New Rental or Ownership Construction  KLH, CHP, PNP, PD, HH  New Rental or Ownership Construction  KLH, CHP, PNP, PD, HH  Ownership Construction  WaivedOffsetting grant  WaivedOffsetting Grant  WaivedOffsetting Grant  KLH, CHP, PNP, New Rental or Ownership Construction  New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction New Rental or Ownership Construction	Development		KLH, CHP, PNP,	New Rental or
Process (DAAP) fees  Parkland Levy  Requirement to provide land or cash value waived  Entrance Permit  WaivedOffsetting grant  Fee  WaivedOffsetting grant  WaivedOffsetting G				Ownership
Parkland Levy Requirement to provide land or cash value waived  Entrance Permit WaivedOffsetting grant  Conservation Permit Fee WaivedOffsetting grant  WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation  Water & Sewer		3	,	•
provide land or cash value waived  Entrance Permit    Waived Offsetting grant   PD, HH   Construction		Requirement to	KLH, CHP, PNP.	
Entrance Permit    WaivedOffsetting grant   WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   Water & Sewer   WaivedOffsetting   KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   Water & Sewer   WaivedOffsetting   KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   Water & Sewer   WaivedOffsetting   KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   Water & Sewer   WaivedOffsetting   KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   WaivedOffsetting   WaivedOffsetting   KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation   WaivedOffsetting   WaivedOffsett	,			Ownership
Entrance Permit  WaivedOffsetting grant  Conservation Permit Fee  WaivedOffsetting grant  WaivedOffsetting grant  WaivedOffsetting grant  KLH, CHP, PNP, New Rental or Ownership Construction  New Rental or Ownership Construction  KLH, CHP, PNP, New Rental or Ownership Construction  KLH, CHP, PNP, New Rental or Ownership Construction  WaivedOffsetting grant  WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation  Water & Sewer  WaivedOffsetting KLH, CHP, PNP, New Rental or		l •	,	•
grantPD, HHOwnership ConstructionConservation Permit FeeWaivedOffsetting grantKLH, CHP, PNP, PD, HHNew Rental or Ownership ConstructionDemolition Water Turn Off ServiceWaivedOffsetting grantKLH, CHP, PNP, PD, HHNew Rental or Ownership Construction, RehabilitationWater & SewerWaivedOffsetting WaivedOffsettingKLH, CHP, PNP,New Rental or	Entrance Permit		KLH, CHP, PNP,	
Construction  Conservation Permit WaivedOffsetting grant  Demolition Water Turn Off Service  WaivedOffsetting grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting Grant  WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation  Water & Sewer  WaivedOffsetting KLH, CHP, PNP, New Rental or Ne				
Conservation Permit Fee  WaivedOffsetting grant  WaivedOffsetting Demolition Water Turn Off Service  WaivedOffsetting grant  WaivedOffsetting Grant  KLH, CHP, PNP, New Rental or Ownership Construction, PD, HH Ownership Construction, Rehabilitation  Water & Sewer  WaivedOffsetting KLH, CHP, PNP, New Rental or Ownership Construction, Rehabilitation		grant	. 5,	•
Fee grant PD, HH Ownership Construction  Demolition Water Turn Off Service grant WaivedOffsetting PD, HH Ownership Construction, PD, HH Ownership Construction, Rehabilitation  Water & Sewer WaivedOffsetting KLH, CHP, PNP, New Rental or	Conservation Permit	WaivedOffsetting	KLH. CHP. PNP.	
Demolition Water Turn Off Service  WaivedOffsetting grant  WaivedOffsetting By D, HH  Ownership Construction, Rehabilitation  Water & Sewer  WaivedOffsetting WaivedOffsetting  KLH, CHP, PNP, Rehabilitation		_		
Off Service grant PD, HH Ownership Construction, Rehabilitation  Water & Sewer WaivedOffsetting KLH, CHP, PNP, New Rental or		9	,	•
Off Service grant PD, HH Ownership Construction, Rehabilitation  Water & Sewer WaivedOffsetting KLH, CHP, PNP, New Rental or	Demolition Water Turn	WaivedOffsetting	KLH, CHP, PNP,	New Rental or
Water & Sewer  Waived Offsetting  KLH, CHP, PNP,  New Rental or	Off Service		PD, HH	Ownership
Water & Sewer  WaivedOffsetting  KLH, CHP, PNP,  New Rental or			,	
	Water & Sewer	WaivedOffsetting	KLH, CHP, PNP,	New Rental or
Connection Fee grant PD, HH Ownership	Connection Fee			Ownership
Construction,			,	
Rehabilitation,				· ·
Secondary Suite				
Water & Sewer Waived Offsetting KLH, CHP, PNP, New Rental or	Water & Sewer	WaivedOffsetting	KLH, CHP. PNP.	_
Frontage Charges grant PD, HH Ownership				
Construction,		9 3	-,	•
Rehabilitation,				•
Secondary Suite				•
Water Responsibility Security KLH, CHP, PNP, New Rental or	Water Responsibility	Security	KLH, CHP. PNP.	•
Agreement Security requirement waived PD, HH Ownership		_		
Construction		1 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-,	



Incentive	Method	Eligible Proponent	Program Type
Municipal Improvement Cost Sharing	Exemption Offsetting grant	KLH, CHP, PNP, PD, HH	New Rental or Ownership Construction
Debt Servicing Assistance	Secured financing only, reimbursement of interest and principal payments responsibility of proponent	KLH, CHP	New rental construction
Cash Contribution	Grant	KLH, CHP	New rental construction
Rent Supplment/Housing Allowance Funding	Operating subsidy	KLH, CHP, PNP, PD, HO	Existing Rental

#### Other Funding:

In addition, the Service Manager may have access to allocations of funding under certain federal and/or provincial programs. Any funding available within these programs will be communicated <u>on the City's website.during the annual information/education sessions and Expression of Interest</u>.

#### Rental Affordability Period:

In order to receive incentives, proponents will be required to meet affordable rents for a period of time. That period of time, or affordability period, will be established by considering the per unit contribution to the project by totalling the value of all incentives. The affordability period would range from a minimum of five years to a maximum of forty years.

#### Ownership Affordability Period:

In order to receive incentives, proponents will be required to initially offer the home at an affordable price, as agreed to by Service Manager.

#### Agreements:

New development ownership and rental proponents will enter into formal agreements that outline the requirements including the affordable home prices or rents, the



affordability period and the value of each incentive provided. The total value of the incentives will be registered on the title of the property. Registrations will not be removed until conditions are met (home sold at affordable price or end of affordability period). Should the agreement be breached at any point during its term, the full value of the original incentives provided will become due and payable to the Service Manager.

Existing rental proponents receiving rent supplement or housing allowance subsidies will enter into agreements that outline the requirements including the rents and affordability periods. These agreement are not registered on title as they are receiving monthly payments in order for tenants to receive a subsidy.

### Policy:

- 1. Following the scope of this policy staff will develop management directives, standard operating procedures, applications, information and education packages.
- Information including pre-recorded webinars will be available At least once each
  year this information will be delivered through workshops on the in the City and the
  County websites to interested proponents comprising at minimum of:
  - a. Overview of the plan and targets
  - b. Policy overview
  - c. How to participate in the Expression of Interest
- d. Application intake informationNext steps following the Expression of Interest Feedback on the policy and process
- 3. An Expression of Interest, <u>application and review</u>-process will be developed by staff and documented within management directives or standard operating procedures.
- 4. At least once each year, following information sessions and prior to budgets being established, Ana request for Expressions of Interest form may be submitted at any time during the year. will be communicated publically. At least quarterly, applications from those submitting an Expression of Interest, will be accepted and reviewed.
- 4.5. The requirements of the <u>application</u>Expression of Interest process will include, but not be limited to some of the following:
  - a. How the project meets the affordable housing targets
  - A calculation and a sliding scale which provides the anticipated price or rental charge and affordability period based the dollar value of the incentives or funding being provided
- 5.6. Staff will assess <u>applications</u> <u>Expressions of Interest</u> in order to make recommendations <u>which where required</u>, <u>will be included induring</u> subsequent budget cycles.



6.7. Following approvals, proponents will be required to enter into municipal housing facilities agreement with the City.

### **Revision History:**

### Proposed Date of Review <u>December 2021</u>

Revision	Date	Description of changes	Requested By
1.00.0	Dec 2020[Date]	Clarification of methods to provide incentives Revision of application intakesInitial Release	Manager, Human Services