



## Council Report

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**Report Number:** PUR2021-16  
**Meeting Date:** June 15, 2021  
**Title:** 2021-61-SS Single Source for the Replacement of Cardiac Monitors  
**Author and Title:** Ashley Wykes, Buyer

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### Recommendation(s):

**That** Report PUR2021-016, **2021-161-SS Single Source for the Replacement of Cardiac Monitors**, be received;

**That** Stryker Canada ULC be awarded the single source purchase of ten (10) cardiac monitors for 2020-2021 for a total cost of \$203,895.50 not including HST; and

**That** the Procurement Division be authorized to issue a purchase order.

**Department Head:** \_\_\_\_\_

**Financial/Legal/HR/Other:** \_\_\_\_\_

**Chief Administrative Officer:** \_\_\_\_\_

**Background:**

Paramedic Service has a total of fifteen (15) LP15 cardiac monitors that have a useful life of approximately 7 years. Ten of the fifteen monitors are beyond their useful life and require replacing this year, with the other five needing replacement in 2022. Five were to be replaced in 2020 however, due to circumstances surrounding Covid-19, the purchase of those five monitors was delayed until 2021.

**Rationale:**

Cardiac monitors used by Paramedic Services have proprietary design, technology and patient monitoring/shock delivery features. Correspondingly, Kawartha Lakes Paramedics have been trained on the LP15 cardiac monitors and are currently using them in the field for patient care. Continued use of these monitors is required in order to maintain continuity of patient care equipment throughout the service. Further, cardiac monitors are required to be secured to the stretchers for patient and paramedic safety during transport. Paramedic Service stretchers are equipped with mounts that are compatible with the LP15 cardiac monitors. Due to the unique features of cardiac monitors on the market, the purchase of a new monitor would require that all staff be retrained, and new mounts purchased to secure the equipment to stretchers.

**Other Alternatives Considered:**

No other alternative is being considered as the single source purchase of the cardiac monitors falls within the single source justification of the good can be supplied only by a particular vendor and no reasonable alternative or substitute good exists due to an absence of competition for technical reasons and to ensure compatibility with existing goods.

**Alignment to Strategic Priorities**

This purchase aligns with the two strategic priorities of "An Exceptional Quality of Life" and "Good Government".

**Financial/Operation Impacts:**

Funding for cardiac monitors was approved in the 2020 and 2021 capital budgets as outlined in the table below. The City will be trading in ten (10) of the old units and will be receiving a trade-in value of \$70,000 for those units.

Project Number	Project Budget	Other Committed Funds	Project Balance	Purchase Amount (excl. HST)	Trade-In Amount	HST Payable	Total Amount	Project Balance
938200302	\$150,000	\$0	\$150,000	\$136,948	(\$35,000)	\$1,794	\$103,742	\$46,258
938210202	\$138,000	\$0	\$138,000	\$136,948	(\$35,000)	\$1,794	\$103,742	\$34,258
Total	\$288,000	\$0	\$288,000	\$273,896	(\$70,000)	\$3,588	\$207,484	\$80,516

Any remaining surplus or deficit in this project will be dealt with through a capital close report presented to Council by the Treasury Department in accordance with the Capital Close Policy.

### **Consultations:**

Deputy Chief, Operations – Paramedic Service

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**Department Head:** Randy Mellow

**Department File:** 2021-61-SS