



## Council Report

---

**Report Number:** PUR2022-018  
**Meeting Date:** May 17, 2022  
**Title:** 2022-06-OQ Roadside Protection Installation and Replacement of Guiderails  
**Author and Title:** Kristy Wilson, Junior Buyer

---

### Recommendation(s):

**That** Report PUR2022-018, **2022-06-OQ Roadside Protection Installation and Replacement of Guiderails**, be received;

**That** Peninsula Construction Inc. be awarded 2022-06-OQ Roadside Protection Installation and Replacement of Guiderails for the quoted amount of \$253,643.50, plus HST for the first year of the contract;

**That** four (4) additional, one (1) year terms be awarded based on satisfactory performance, mutual agreement and successful completion of the original term;

**That** subject to receipt of the required documents, the Mayor and Clerk be authorized to execute the agreement to award this quotation; and

**That** Purchasing be authorized to issue purchase orders as applicable.

**Department Head:** \_\_\_\_\_

**Financial/Legal/HR/Other:** \_\_\_\_\_

**Chief Administrative Officer:** \_\_\_\_\_

**Background:**

Installation and replacement of guiderails is a component of Public Works - Road Operations work program. It is an ongoing initiative to improve roadside protection devices and manage deficiencies in regard to Ontario Provincial Standards and Minimum Maintenance Standards.

The Procurement Division released Request for Quotation 2022-06-OQ Roadside Protection Installation and Replacement of Guiderails in accordance with the Purchasing Policy. The quotation closed on May 2, 2022 and was opened by Launa Macey, supervisor of Procurement, with the following results:

Company Name	Estimated Cost (less HST)
Peninsula Construction	\$253,643.50
535276 Ontario Inc.	\$264,960.00
Borall Fence & Guide Rail Contractions Ltd.	\$273,432.00

Submissions were checked for mathematical errors and compliancy to the quotation.

Peninsula Construction Inc. was found to be the lowest compliant submission. References were checked and found to be favourable.

**Rationale:**

The three main functions of the Roadside Protection Program for Public Works – Roads Operations are to bring existing deficient guiderails up to current industry standards, to repair guiderail damaged by vehicle impact, and to install new guiderail sections where warranted.

By completing this work, the City is keeping our guiderail assets in a functional state of repair and maintaining compliance with modern safety standards, which provides protection to the motoring public from hazards alongside the roads. The award of this project will help with the efficient replacement of damaged guiderails.

Staff recommend that Peninsula Construction Inc. be awarded 2022-06-OQ Roadside Protection Installation and Replacement of Guiderails for the quoted amount of \$253,643.50, plus HST for the first year of the contract.

Four (4) additional, one (1) year terms be awarded based on satisfactory performance, mutual agreement and successful completion of the original term. Each optional renewal will be based on satisfactory performance and mutual agreement. After the initial term, an annual increase will be applied to the unit pricing 60 days prior to the contract end date, and will be based on the annual percentage change of the Consumer Price Index (CPI) – All Items – Ontario at that time. Requests to use a different CPI date will not be considered.

### **Other Alternatives Considered:**

No other alternative is being considered as a fair, open and transparent process was conducted in accordance with the City's Purchasing Policy.

### **Alignment to Strategic Priorities:**

This report addresses Good Government – through asset management. Installing guiderail at new locations provides protection to motorists from hazards located off the road (steep drop offs, water, etc.). This in general improves the safety of our road network. The other component of this project is to replace aging three cable guiderail installations that may offer limited protection to new steel beam guiderail that offers more physical protection as well as reduced operational demands in the future.

### **Financial/Operation Impacts:**

Funds for 2022-06-OQ Roadside Protection Installation and Replacement of Guiderails is allocated in the 2022 Public Works operating budget. The Department will monitor the spend to ensure that it falls within the budget.

The Department will also ensure that sufficient funds are allocated in all future Public Works – Roads Operations operating budgets.

### **Consultations:**

Engineering Technician  
Manager of West B

**Department Head email:** [brobinson@kawarthalakes.ca](mailto:brobinson@kawarthalakes.ca)

**Department Head:** Bryan Robinson

**Department File:** 2022-06-OQ