

**Corporate Summary - Revenue vs. Expense, 4 year actuals**

<b>Detail Budget</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>	<b>Change from 2022 Budget</b>
<b>Revenue</b>							
<b>Tax Revenues</b>							
Taxation	(109,477,171)	(114,475,584)	(119,018,188)	(122,243,507)	(130,162,697)	(136,722,361)	(6,559,664)
School Board Taxation	(25,730,828)	(25,654,702)	(25,597,864)	(24,774,324)	(26,905,000)	(26,905,000)	-
School Board Payments	25,730,828	25,654,702	25,597,864	24,774,324	26,905,000	26,905,000	-
<b>Grants</b>							
Federal Grants	(5,490,902)	(10,126,855)	(5,432,413)	(10,226,881)	(5,450,671)	(5,573,879)	(123,208)
Provincial Grants	(50,690,697)	(57,828,784)	(64,529,953)	(61,711,577)	(58,551,107)	(65,034,483)	(6,483,376)
Recovery-Other Municipalities	(1,650,213)	(1,695,958)	(1,625,426)	(1,484,770)	(1,747,402)	(1,930,091)	(182,689)
<b>Other Revenues</b>							
Interest Income	(1,490,011)	(1,285,127)	(1,127,187)	(591,961)	(543,000)	(3,647,647)	(3,104,647)
Penalties & Interest on Taxes	(1,210,713)	(1,321,908)	(1,110,537)	(1,641,023)	(1,275,000)	(1,750,000)	(475,000)
Restricted Amounts Earned	(3,310,491)	(3,564,837)	(4,126,429)	(6,867,936)	(6,337,926)	(3,340,095)	2,997,831
Donations & Other Revenue	(476,243)	(476,245)	(577,649)	(1,503,050)	(734,923)	(1,450,611)	(715,688)
<b>User Charges, Licenses &amp; Fines</b>							
Admission/Tickets/Fares	(163,167)	(176,684)	(99,001)	(107,558)	(106,250)	(138,450)	(32,200)
Registration Fees	(871,430)	(1,032,069)	(419,226)	(291,110)	(847,700)	(844,000)	3,700
Service Fees	(965,500)	(982,587)	(1,201,524)	(1,408,914)	(1,101,105)	(1,259,355)	(158,250)
Finance Services	(436,160)	(371,099)	(372,516)	(405,149)	(427,500)	(427,500)	-
Police Services Fees	(47,879)	(51,485)	(35,456)	(51,854)	(37,800)	(40,350)	(2,550)
Parks & Rec Rental Fees	(2,482,415)	(2,496,541)	(1,769,339)	(1,616,512)	(2,169,990)	(2,171,540)	(1,550)
Facilities Rental & Leases	(569,629)	(566,361)	(790,973)	(579,779)	(755,296)	(681,735)	73,561
Manor Residents Revenue	(4,238,552)	(3,770,808)	(3,466,071)	(3,386,321)	(3,840,622)	(3,954,925)	(114,303)
Waste Management User Fees	(2,882,796)	(2,658,050)	(3,140,034)	(3,441,193)	(2,874,700)	(2,884,600)	(9,900)
Water User Fees	(196,988)	(149,152)	(76,941)	(64,442)	(190,000)	(190,000)	-
Licenses	(213,812)	(181,620)	(122,076)	(110,834)	(159,440)	(117,500)	41,940
Permits	(1,459,423)	(1,354,738)	(1,410,266)	(3,252,426)	(2,045,000)	(2,041,600)	3,400
Fines	(209,171)	(148,828)	(91,665)	(62,711)	(69,000)	(71,500)	(2,500)
POA Fines	(1,926,045)	(1,936,624)	(1,153,750)	(1,134,929)	(1,930,000)	(1,930,000)	-
Sales	(976,677)	(706,249)	(449,599)	(860,255)	(567,406)	(665,906)	(98,500)
Cemetery Sales	(99,605)	(108,113)	(125,593)	(151,267)	(111,125)	(120,000)	(8,875)
Advertising Sales	(22,954)	(21,569)	(3,552)	(18,237)	(17,750)	(16,450)	1,300
Other Recoveries	(1,064,453)	(1,001,725)	(1,659,909)	(2,109,300)	(720,113)	(746,824)	(26,711)
<b>Prior Years (Surplus) Deficit</b>	698,200	(2,632,266)	(2,999,743)	(4,516,720)	-	-	-
<b>Total Revenue</b>	<b>(191,924,898)</b>	<b>(211,121,868)</b>	<b>(216,935,015)</b>	<b>(229,840,215)</b>	<b>(222,773,523)</b>	<b>(237,751,402)</b>	<b>(14,977,879)</b>
<b>Expenses</b>							
<b>Salaries, Wages and Benefits</b>							
Salaries and Wages	56,267,568	58,789,115	61,692,065	62,145,424	68,000,460	73,082,430	5,081,970
Employer Paid Benefits	14,891,365	16,009,935	16,179,689	18,187,676	19,239,923	21,080,132	1,840,209
<b>Materials, Supplies &amp; Services</b>							
Staff/Board Training & Expense	1,005,868	1,033,967	591,060	690,477	1,211,736	1,290,979	79,243
Corporate Training	131,561	156,988	68,434	54,555	172,000	275,000	103,000
Council Expenses	53,971	54,517	29,030	18,962	60,000	50,000	(10,000)
Telephone & Office Services	697,277	713,301	638,550	690,914	798,510	805,294	6,784
Postage, Printing, Office Supp	1,186,968	1,572,714	857,184	1,007,540	1,293,979	1,407,758	113,779
Operating Materials & Supplies	2,045,450	2,076,416	2,109,869	2,249,534	2,335,776	2,583,830	248,054
Advertising	544,800	442,179	430,228	498,913	576,060	589,113	13,053

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<b>Detail Budget</b>	<b>Actual 2018</b>	<b>Actual 2019</b>	<b>Actual 2020</b>	<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>	<b>Change from 2022 Budget</b>
Utilities & Fuels	3,834,496	3,764,430	3,379,021	3,383,924	4,165,932	3,926,370	(239,562)
Vehicle & Equipment Fuel	2,018,626	1,956,427	1,682,279	2,106,960	2,048,939	3,461,989	1,413,050
Material & Equipment Charges	4,996,525	5,914,686	4,679,609	4,763,423	5,090,433	4,670,718	(419,715)
Protection Materials	536,730	462,249	541,223	475,548	674,123	716,584	42,461
Capital Out of Operations	187,830	260,553	103,519	413,099	225,286	235,490	10,204
<b>Contracted Services</b>							-
Professional Fees	4,082,622	4,059,365	3,479,681	4,385,722	3,629,698	3,899,613	269,915
Technology Contracted Serv	1,853,368	1,655,627	2,484,150	2,058,786	2,525,093	2,847,972	322,879
General Contracted Services	9,704,698	10,887,164	9,285,149	9,344,225	12,425,480	11,908,293	(517,187)
Equipment Maintenance	578,865	546,870	586,765	608,044	704,915	764,798	59,883
PW Contracted Services	1,224,857	1,273,211	1,338,026	1,332,460	1,700,070	1,770,180	70,110
Environmental Contract Serv	4,261,249	4,277,935	4,727,092	5,860,752	5,791,597	6,274,562	482,965
Protection Contracted Serv	216,545	200,699	145,215	166,243	223,184	224,876	1,692
Community Services Contract	-	-	-	-	379,000	354,500	(24,500)
Building Maintenance	1,032,781	1,068,049	843,207	964,669	1,199,747	1,212,191	12,444
Grounds Maint Contracted Serv	677,458	896,310	687,862	722,981	872,158	1,047,466	175,308
Cemetery Grounds Contracted	4,005	7,337	5,750	6,331	7,725	7,725	-
<b>Rents &amp; Insurance Expenses</b>							-
Land And Building Rental	632,890	694,029	1,120,896	906,537	844,672	870,066	25,394
Equipment Rental	83,955	85,505	261,027	173,106	136,474	130,737	(5,737)
Insurance	3,055,035	3,208,320	3,544,567	3,147,515	2,948,074	3,309,084	361,010
<b>Interest on Long Term Debt</b>							-
Debenture Interest	1,366,476	1,521,739	1,547,095	1,796,600	1,731,003	1,532,282	(198,721)
<b>Debt, Lease &amp; Financial</b>							-
Debenture Principal	6,174,486	6,501,602	6,577,792	7,555,755	7,854,159	7,364,455	(489,704)
Financial Charges	189,282	149,463	154,416	134,016	186,539	197,685	11,146
Tax Adjustments	647,071	829,654	934,956	538,317	1,208,300	1,237,600	29,300
<b>Transfer to External Clients</b>							-
Transfer to Agencies	39,688,581	45,389,946	45,518,997	43,818,806	46,692,706	48,662,520	1,969,814
MPAC Fees	1,359,916	1,372,626	1,384,116	1,372,429	1,384,500	1,384,500	-
<b>Interfunctional Adjustments</b>							-
Interfunctional Adjustments	7,690,208	714,415	1,532,058	1,937,248	(124,137)	(69,082)	55,055
Municipal Taxes	172,815	163,965	196,908	185,619	215,146	204,361	(10,785)
Transfers to Reserves	16,196,435	29,410,817	33,080,808	39,084,389	24,344,263	28,439,331	4,095,068
<b>Total Expenses</b>	<b>189,292,632</b>	<b>208,122,124</b>	<b>212,418,294</b>	<b>222,787,497</b>	<b>222,773,523</b>	<b>237,751,402</b>	<b>14,977,879</b>
<b>Tax Support Required</b>	<b>(2,632,266)</b>	<b>(2,999,743)</b>	<b>(4,516,721)</b>	<b>(7,052,718)</b>	<b>-</b>	<b>-</b>	<b>-</b>