



Council Report

Report Number: PUR2023-012
Meeting Date: April 18, 2023
Title: Multi Year Procurement for the Supply and Delivery of Fire Rescue Pumper and Tanker Trucks
Author and Title: Marielle van Engelen, Buyer

Recommendation(s):

That Report PUR2023-012, Multi Year Procurement for the Supply and Delivery of Fire Rescue Pumper and Tanker Trucks, be received;

That Request for Proposal 2023-02-CP Supply and Delivery of New Fire Rescue Pumper Trucks –Multi Year Contract be awarded to Camions Carl Thibault inc.;

That Request for Proposal 2023-03-CP Supply and Delivery of New Fire Rescue Tanker Trucks –Multi Year Contract be awarded to Camions Carl Thibault inc.;

That Council authorize the option to renew each of the contracts after the initial term for four (4) additional one (1) year periods, based upon annual Council budget approval, mutual agreement of the pricing and successful completion of the initial term and each term thereafter;

That the total deficit for these projects be funded by the Fire portion of the Fleet Reserve (1.32070) in the amount of \$781,530 and the remaining \$733,732 be funded by the Development Charge Reserve – Fire (3.24140), as outlined in Table-1 in report PUR2023-012 Multi-Year Procurement for Supply and Delivery of Fire Rescue Pumpers and Tankers;

That subject to receipt of the required document, that the Mayor and clerk be authorized to execute the agreement; and

That the Department be authorized to issue a purchase order.

Department Head: _____

Financial/Legal/HR/Other: _____

Chief Administrative Officer: _____

Background:

At the Council Meeting of April 19, 2022, Council adopted the following resolution:

FIRE2022-001

Fire Service Fleet

Terry Jones, Fire Chief

CR2022-139

Moved By Councillor Elmslie

Seconded By Deputy Mayor Richardson

That Report FIRE2022-001, **Fire Service Fleet**, be received; and

That the procurement process begin immediately for the acquisition of one (1) replacement pumper truck and one (1) replacement tanker truck.

Carried

This report addresses that direction.

Request for Proposal 2023-02-CP for the Supply and Delivery of New Fire Rescue Pumper Trucks – Multi Year Contract was released for advertising in accordance with the Purchasing Policy. The funds were allocated in the following approved capital budgets for the replacement of one unit each; the 2020 capital budget (932200203) allocated \$600,000 (this pumper is partially funded by development charges) and the 2023 capital budget (932230201) allocated \$824,000.

Request for Proposal 2023-03-CP Supply and Delivery of New Fire Rescue Tanker Trucks – Multi-Year Contract was released for advertising in accordance with the purchasing policy. The approved 2021 capital budget (932210101) allocated \$625,000 for one unit and the 2023 capital budget (932230202) allocated \$1,751,000 for two units (one of these units is partially funded by development charges).

The request for proposal closed on March 16, 2023 with the following results:

Proposal Received From
Camions Carl Thibault inc.
Dependable Truck & Tank Limited
Safetek Emergency Vehicles Ltd.

As per the Purchasing Policy procurement awards that exceed the budget by more than \$10,000 are considered irregular and must be approved by Council.

An evaluation committee carefully evaluated and scored each proposal by consensus, based on the criteria described within the request for proposals. Each proposal was rated on the response to the technical specifications that meet the departments requirement for the pumper and tanker trucks; company profile and experience; warranty and training details, value added features information and pricing.

Submissions were checked for compliancy to the proposal requirements and for mathematical errors.

Carl Thibault Emergency Vehicles Inc. was found to be the highest scoring proponent. The vendor is known to the City.

Rationale:

Staff recommend that Request for Proposal 2023-02-CP Supply and Delivery of New Fire Rescue Pumper Trucks –Multi Year Contract be awarded to Camions Carl Thibault inc. and that Request for Proposal 2023-03-CP Supply and Delivery of New Fire Rescue Tanker Trucks –Multi Year Contract be award to Camions Carl Thibault inc.

Staff also recommends that Council authorize the option to renew each of the contracts after the initial term for four (4) additional one (1) year periods, based upon annual Council budget approval, mutual agreement of the pricing and successful completion of the initial term and each term thereafter.

Staff recommends that the total deficit for these project be funded by the Fire portion of the Fleet Reserve (1.32070) in the amount of \$781,530 and the remaining \$733,732 be funded by the Development Charge Reserve – Fire (3.24140), as outlined in Table-1 in report PUR2023-012 Multi-Year Procurement for Supply and Delivery of Fire Rescue Pumpers and Tankers.

Other Alternatives Considered:

No other alternative is being considered as a competitive procurement process was conducted and the highest scoring proponent is being recommended for award.

Alignment to Strategic Priorities

Good Government

Recommendations in this report will ensure municipal assets are well maintained and well managed. A continuous review of operational efficiencies ensures that best municipal practices are adopted.

A Vibrant and Growing Economy

Recommendations in this report will support effective Fire Service response operations and service delivery.

An Exceptional Quality of Life

Recommendations in this report will support efficient delivery of Fire Service response operations and assists the general well-being and overall health and safety of residents and employees.

Financial/Operation Impacts:

Capital Project Number	Project Description	Project Budget	Other Committed Funds	Capital Project balance	Purchase Amount (excl. HST)	HST Payable	Total Amount	Project Balance
932200203	2020-Pumper Truck (1)	\$ 600,000	\$0	\$ 600,000	\$1,008,056	\$17,743	\$1,025,799	(\$425,799)
932230201	2023-Pumper Truck(1)	\$ 824,000	\$0	\$ 824,000	\$1,008,056	\$17,743	\$1,025,799	(\$201,799)
932210101	2021-Tanker Truck (1)	\$ 625,000	\$0	\$ 625,000	\$1,069,071	\$18,817	\$1,087,888	(\$462,888)
932230202	2023-Tanker Trucks(2)	\$1,751,000	\$0	\$1,751,000	\$2,138,142	\$37,634	\$2,175,776	(\$424,776)
Total		\$3,800,000	\$0	\$3,800,000	\$5,223,325	\$91,937	\$5,315,262	(\$1,515,262)

Any remaining surplus or deficit will be dealt with through the capital close report presented to Council by the Treasury Department in accordance with the Capital Close Policy.

Table -1

Capital Project Number	Existing Financing			Required Financing			Change in Financing		
	Fleet Reserve	DC Reserve	Total	Fleet Reserve	DC Reserve	Total	Fleet Reserve	DC Reserve	Total
932200203	\$410,400	\$189,600	\$600,000	\$663,692	\$362,107	\$1,025,799	\$253,292	\$172,507	\$425,799
932230201	\$824,000	\$0	\$824,000	\$1,025,799	\$0	\$1,025,799	\$201,799	\$0	\$201,799
932210101	\$485,625	\$139,375	\$625,000	\$737,588	\$350,300	\$1,087,888	\$251,963	\$210,925	\$462,888
932230202	\$875,500	\$0	\$875,500	\$737,588	\$350,300	\$1,087,888	\$(137,912)	\$350,300	\$212,388
932230202	\$875,500	\$0	\$875,500	\$1,087,888	\$0	\$1,087,888	\$212,388	\$0	\$212,388
Total	\$3,471,025	\$328,975	\$3,800,000	\$4,252,555	\$1,062,707	\$5,315,262	\$781,530	\$733,732	\$1,515,262

Consultations:

Manager of Corporate Assets
Treasurer
Junior Accountant
Deputy Fire Chief

Department Head email: tejones@kawarthalakes.ca

Department Head: Terry Jones, Fire Chief

Department File: 2023-02-CP and 2023-03-CP