

2025 OPERATING BUDGET

LINDSAY **DOWNTOWN BIA**

Where Charm Meets Community



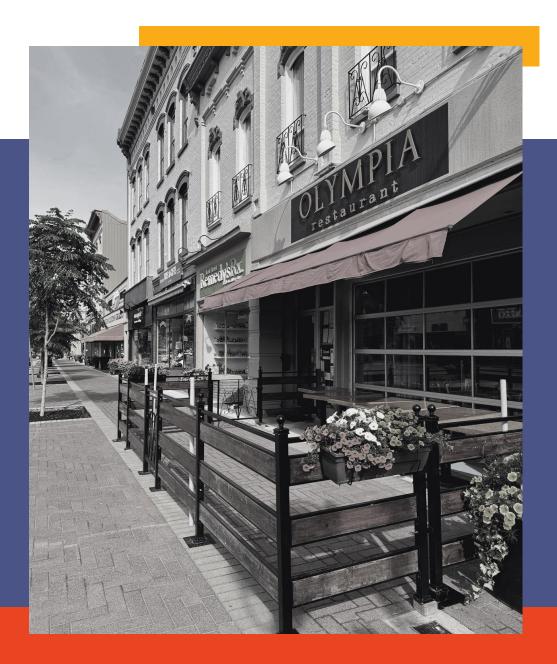


Our Mission

The Lindsay Downtown Business Improvement Association is committed to promoting and supporting the downtown area as a premier destination for businesses and consumers alike.

Through strategic marketing, beautification projects, advocacy efforts, and community engagement, we aim to create an environment where businesses can flourish and the community can thrive.





2024 Highlights

Installation of CCTV System

Ten 4-lens cameras at Kent Street intersections from Victoria Ave to Lindsay Street

Classics on Kent

What is considered the most successful show in its history, the BIA has re-established its role for the organization of future shows, ensuring its

longevity **Expanded Staffing**

Return of the full-time Executive Director, and hiring of a full-time Marketing Coordinator

Looking Ahead

Strategic Planning

Budgeted to undertake a formal strategic planning process in 2025, to focus future initiatives and priorities for the Board, Committees and Staff

Boundary Expansion

Voted to formally undertake the initial steps in exploring the feasibility of expanding the geographical boundary, establishing a financial plan for projected revenue, versus required services



LINDSAY DOWNTOWN



Budget Overview

Operating Year February 2025

through

January 2026

28% 30% 22% 20%



TOTAL PROPOSED OPERATING BUDGET \$469,369

ADMINISTRATION







REVENUE & INCOME

Overall increase of 3.17% requested from Corporate Services, above 2024 Cost to property owners: \$471 per \$100K assessed value (up from \$452)

HST RETURN

Projected, based on 2024's estimated expenditures Assigned to the individual budget where the expenditure occurred

CPDF 50/50 FUNDING

Requested to CKL's Community Services department No increase from 2024

PARKING CONTROL SUBSIDY

Requested to CKL's By-Law Enforcement department Increased amount due to succession planning - funding by reimbursement only

ASSOCIATE MEMBERSHIP FEES

\$5,000 Target amount, based on increased interest due to boundary expansion project Associate Memberships to be offered to businesses / properties interested in services



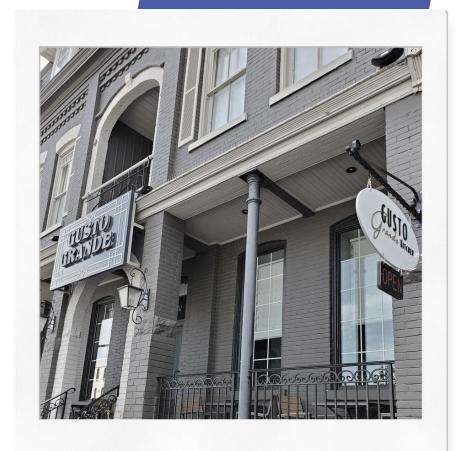
\$25,000

\$248,119

\$86,250









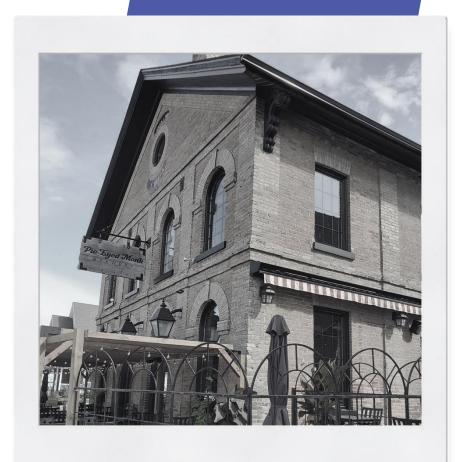
ADMINISTRATION

\$118,319

| Revenue / Income Sources | |
|-----------------------------|------------|
| Levy Portion | 102,319.00 |
| Estimated HST Rebate | 11,000.00 |
| Associate Membership Target | 5,000.00 |
| TOTAL | 118,319.00 |

| Expenses | |
|---------------------------------------|------------|
| Occupancy | 19,348.00 |
| Office Supplies | 3,600.00 |
| Services & Subscriptions | 7,621.00 |
| Professional Development & Membership | 15,750.00 |
| CCTV Ongoing Costs | 2,000.00 |
| Payroll | 70,000.00 |
| TOTAL | 118,319.00 |











| Revenue / Income Sources | |
|--------------------------|------------|
| Levy Portion | 55,150.00 |
| Estimated HST Rebate | 10,000.00 |
| CPDF 50/50 Grant | 65,000.00 |
| TOTAL | 130,150.00 |

| Expenses | |
|-------------------------|------------|
| Flowers, Trees & Plants | 63,000.00 |
| Maintenance | 5,400.00 |
| Projects | 10,000.00 |
| Contract Fees | 41,450.00 |
| Payroll | 10,300.00 |
| TOTAL | 130,150.00 |

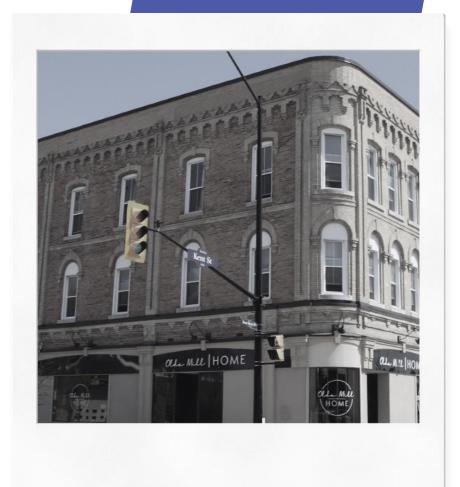








| Revenue / Income Sources | |
|--------------------------|-----------|
| Levy Portion | 88,650.00 |
| Estimated HST Rebate | 4,000.00 |
| TOTAL | 92,650.00 |
| | |
| Expenses | |
| Events & Promotions | 20,000.00 |
| Advertising | 18,650.00 |
| Payroll | 54,000.00 |
| TOTAL | 92,650.00 |









| Revenue / Income Sources | |
|--------------------------|-----------|
| Levy Portion | 2,000.00 |
| Estimated HST Rebate | 0.00 |
| By-Law Subsidy | 86,250.00 |
| TOTAL | 86,250.00 |

| Expenses | |
|--------------------------|-----------|
| Uniforms & Miscellaneous | 2,000.00 |
| Payroll | 86,250.00 |
| TOTAL | 88,250.00 |





Summary of Requests

Levy Corporate Services \$248,119

Community Partnership & Development Fund Community Services \$65,000

Subsidy for Parking Control Municipal Law Enforcement & Licensing \$86,250



Thank You!

Looking forward to a growing and successful 2025!



MELISSA MCFARLAND **EXECUTIVE DIRECTOR**

WESLEY FOUND **BOARD CHAIR**



LINDSAY DOWNTOWN BIA

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